

BUSINESS OPPORTUNITIES

Austrian Companies looking for Co-operation Partners

Austrian Companies looking for Representatives

Austrian Companies looking for Sales Partners

Are you interested in representing Austrian companies?
If yes – please fill up this [form](#) and send it to us.



Plansee SE

Wanted: Direct Customers

PLANSEE is the expert for molybdenum, tungsten, tantalum and niobium. These metals are characterised by their ability to withstand considerable thermal, mechanical and chemical stresses and have applications in numerous industries. The extensive PLANSEE product range includes, for example, sputtering targets for the production of solar cells and flat screens, contact materials for power transmission, hot zones for high temperature furnaces and components for halogen lamps and incandescent lamps.

Contact:

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**TELE Haase Steuergeräte
Handelsgesellschaft m.b.H.**

Wanted: Sales Partners

TELE offers the widest range of monitoring products with the following performance features:

- Measurement of voltage, current, temperature and filling levels
- Internal or external power supply (e.g. 24 V DC)
- Monitor the voltage of ordinary mains grids at 230/400 V or 240/415 V as well as special industrial power supplies at 400/690 V
- Various forms of housing



BDI - BioEnergy International AG

Offered: Services and Know-how

BDI - BioEnergy International AG is market and technology leader in the construction of customised BioDiesel plants using the multi-feedstock process the company has developed itself, which can manufacture BioDiesel from different raw materials such as vegetable oils, used cooking oils and animal fats. As a leading manufacturer of special plants, BDI also supplies efficient plant concepts in the waste to biofuels that are designed to obtain high-quality omega-3 fatty acids and to produce BioGas.



Helioz Research & Development GmbH

Wanted: Sales Partners

Helioz R&D has developed an inexpensive and easy to use device which measures and records the reduction in germs in water achieved by solar water disinfection.

WADI is solar powered and has a lifetime of at least 5 years (guaranteed). It is totally maintenance-free (no replacement of filters or components) and costs less than 7 Euros. In addition, special pilot programmes have been developed which enable illiterates to use WADI without special training.



**riocom - Ingenieurbüro für Kulturtechnik
und Wasserwirtschaft Consulting Dipl.Ing
Albert Schwingshandl**

Wanted: Services and Know How

We have comprehensive experience in the organisation of planning for emergencies and we design measures for avoidance and defence against natural catastrophes. Using the latest environmental information technologies, we develop models for flood simulation and protection measures for the retention and diversion of flood waters. riocom organises interdisciplinary concepts for the rehabilitation of the waterways..



Umdasch Shop-Concept GmbH

Wanted: Co-operation Partners

The range of services of the Umdasch Shop-Concept and Umdasch Shopfitting Group extends from strategic development to the roll-out worldwide of shopfitting concepts.

We are seeking contacts to retailers, architects and planners and also to potential suppliers and joint-venture partners who already use top quality equipment / materials for fitting out shops.



Sigmathek GmbH & Co KG

Wanted: Sales Partners

Looking for head of branch office to establish an Indian SIGMATEK subsidiary
Responsibilities:

- Establishment of an independent branch
- Market research
- Target-oriented acquisition of OEM mechanical engineering customers

Profile:

- (Electrical engineering) technical degree
- Sales experience in automation (SPS, drive technology)
- Good industry contacts
- Ability to think analytically and strategically
- Personnel management experience

PUBLICATIONS & LINKS



Austria – Data, Figures, Facts

Findings and statistics from Austrian economy
(pdf format)
