Export promotion Schemes for SMEs

NATIONAL SMALL INDUSTRIES CORPORATION

PRODUCT

Exports Assistance

NSIC is associated with the exports of Small Scale Industries products to other countries. The broad categories of products exported by NSIC are:

- Builders Hardware
- Garden Tools & Accessories
- Handicrafts
- Electrical Products & Accessories
- Sports Goods
- Sanitary Fittings
- Textile and Textile Products
- Leather Products
- Auto Components
- Architectural Iron Mongery
- Light Engineering Goods
- Hand Tools
- Castings & Forgings

IF YOU ARE AN INDIAN SMALL SCALE MANUFACTURER OF ABOVE ITEMS, NSIC CAN HELP YOU IN EXPORTING YOUR PRODUCTS AS FOLLOWS:

NSIC assists small scale industries to market their products in the international market and has adopted a single window assistance approach for export of small industries products abroad. NSIC's services to its export associates comprises of the following:

Exhibitions / Trade Fairs & Buyer Seller Meets

The products of the small scale sector are displayed in specified Trade Fairs / Exhibitions at concessional charges. Enquiries, specifications & samples received directly or through its specified indenting agents are passed on to the concerned small scale units for development and final offer. NSIC assists units to do costing and pricing for international markets and also assists them by providing technical information.

Absorption of Marketing Overheads & Export Promotion

NSIC also assists the small scale sector by providing assistance in negotiations with the overseas buyers by sending samples and for subsequent correspondence for procuring export orders at our cost.

Raw Material Assistance Programme

The export orders received by the corporation are passed over to the concerned associate units for shipment. For such order NSIC also provides raw material assistance at concessional rates of interest as notified by RBI within specified norms & conditions of the corporation.

Assistance under Leasing for Technology Upgradation

Small scale units which require technology upgradation for executing export orders are considered on priority by NSIC for providing necessary machines etc. under our leasing scheme.

Assistance for Shipping

Assists the small scale units in making shipments and assists them to prepare all related / shipping documents.

Export Incentives

All exports benefits are claimed and passed onto the export units without any deduction or else NSIC gives the option to units to claim the benefits themselves.

Export Documentation

All exports documentation with respect to shipping, claiming incentives, negotiations of documents and post shipment activities are done entirely by NSIC and the units need not register itself with other export related agencies.

Assistance for Project Export

Also exports Small Industrial Projects with emphasis on relevant technology to developing countries. Project formulation is carried out in-house by NSIC and plant & machinery is supplied from quality manufacturers after due inspection.

Service Charges

3% service charges on FOB value is levied.

IF YOU ARE A <u>FOREIGN BUYER</u> INTERESTED IN PROCURING ABOVE ITEMS AT COMPETITIVE PRICES THROUGH NSIC:

NSIC invites enquiries from buyers worldwide with specifications and details. NSIC would make available the products of small scale industries of India at competitive prices. You may also request for samples of the products for approval before placement of regular orders.

NSIC has already exported quality goods of small scale industries of India to following countries:

- USA
- UK
- Europe
- Australia
- Middle East
- Latin America
- African Countries

PROJECT

NSIC undertakes export of industrial projects under its is associated with the exports of Small Scale Industries products to other countries on turnkey basis. NSIC provides a package of services for setting up of Industrial Projects to other countries which includes:

- Identification of viable projects.
- Conduct of feasibility studies.
- Preparation of project profiles and brief project reports.
- Selection and supply of plant and machinery from India.
- Deputation of experts for installation, commissioning and initial operation.
- Specialised Training in India and at Project Site.

Industrial Projects Setup By NSIC

NSIC has successfully executed over 300 projects across the globe. An illustrative list is as follows:

Plastic Projects	Paper Projects	Chemical Projects	Agro Projects	Engineering Projects
Kenya	Kenya	Kenya	Sudan	Kenya
Mauritius	Namibia	Malawi	Kenya	Mozambique
South Africa	Cameroon	Zimbabwe	Tanzania	Botswana
Rawanda	Tanzania	South	Sri	Afganistan

Mozambique	Ethiopia	Africa	Lanka	Ghana
Ethiopia	Eritrea	Tanzania	Ethiopia	Ethiopia
Namibia	Nigeria	Senegal		Sri Lanka
	Sudan	Ghana		Mongolia
	South	Mali		Bangladesh
	Africa	Nigeria		Uganda
		Sri Lanka		
		Bangladesh		
		Afgannistan		

A Brief List of Industrial Projects, which NSIC can setup on turnkey basis

CHEMICAL AND ALLIED INDUSTRIES

• CEMENT (MINI PLANT)

Capacity: 100 /50 tons (on 3 shifts basis); Manpower: 75; Area: 5000 Sq. Mtr.

• DETERGENT CAKE

Capacity: 1 Ton; Manpower: 7; Area: 300 Sq. Mtr.

• DETERGENT POWDER

Capacity: 2 Ton/Shift; Manpower: 7; Area: 300 Sq. Mtr.

• DI-CALCIUM PHOSPHATE

Capacity: 10000 Ton/Annum; Manpower: 50; Area: 6000 Sq. Mtr.

• LAUNDRY SOAP

Capacity: 2 Tons/Day; Manpower: 8; Area: 500 Sq. Mtr.

• PAINT (OIL BASE)

Capacity: 500 Kg/Batch; Manpower: 14; Area: 1000 Sq. Mtr.

• PAINT (WATER BASE)

Capacity: 500 Kg/Batch; Manpower: 14; Area: 1000 Sq. Mtr.

• PRINTING INKS

Capacity: 2 Tons/Day; Manpower: 20; Area: 800 Sq. Mtr.

SHOE POLISH

Capacity: 100 Kg/Day; Manpower: 8; Area: 550 Sq. Mtr.

• TOOTH PASTE

Capacity: 2 Tons/Day; Manpower: 8; Area: 500 Sq. Mtr.

• WAX CANDLES

Capacity: 4000 Candles/Shift; Manpower: 1; Area: 200 Sq. Mtr.

FOOD & AGRO BASED AND ALLIED INDUSTRIES

BISCUITS PLANT

Capacity: 5 Tons / Shift; Manpower @ 22; Area: 1000 Sq. Mtrs.

BREAD PLANT

Capacity: 20 Tons/Day; Manpower: 19: Area: 1200 Sq. Mtrs.

• ICE CREAM CONE

Daily Capacity -. 100000; Manpower: 6; Area.: 850 Sq. Mtrs.

CANDY PLANT

Capacity: 2 Tons/ Shift; Manpower: 12; Area: 500 Sq. Mtrs.

IODISED SALT

Capacity: 300 Kgs./Hours; Manpower: 9; Area 1000 Sq. Mtrs.

• CASHEW NUT PROCESSING

Capacity: 500 Kgs./ Shift; Manpower: 9; Area: 1,000 Sq. Mtrs.

• MANGO JUICE

Crushing Capacity: 500 Kg. / hr; Output: 300 Kgs/hr. Manpower: 22; Area: 800 Sq. Mt

CASSAVA STARCH

Daily Capacity: 2 Tons; Manpower: 22; Area: 1000 Sq. Mtrs.

• MINI PAPER PLANT (RECYCLING)

Capacity: 10 Tons / Day; Manpower: 12; Area: 3000 Sq. Mtrs.

CASTOR OIL PLANT

Capacity: 3 Tons / Day; Manpower: 5; Area: 500 Sq. Mtrs

PALM OIL

Crushing Capacity: 12 Ton / Day; Manpower: 15; Area: 3000 Sq. Mtrs

• CATTLE & POULTRY FEED

Capacity: 5 Tons / Shift; Manpower: 12; Area 1200 Sq. Mtrs.

• PAPER (HAND MADE)

Daily Capacity: 1 Ton; Manpower: 30; Area: 1,000 Sq. Mtrs.

EGG TRAY

Capacity: 400 Tray / Hour @ Manpower: 8; Area: 500 Sq. Mtrs.

• ESSENTIAL OIL

Capacity: 900Tons/Annum (Herbs); Manpower: 15, Area: 3000 Sq. Mtrs.

• FLOUR MILL

Capacity: 30 Tons in 24 Hrs; Manpower: 12; Area: 1500Sq. Mtrs.

FUEL BRIQUETTE PLANT

Capacity: 750 Kgs. / Hrs; Manpower: 6; Area: 1000 Sq. Mtrs.

• GROUNDNUT OIL

Crushing Capacity: 12 Tones /Day; Manpower: 9; Area: 1200 Sq. Mtrs

• HARD BOILED SWEET

Capacity: 1000 Kgs./ Shift; Manpower: 5; Area: 500 Sq. Mtrs

• ICE CANDY

Capacity: 10000 pieces; Manpower: 5; Area: 500 Sq. Mtrs

PINEAPPLE JUICE

Capacity: 50OKg/hr; Manpower 25; Area 850 Sq. Mtrs.

SOYA MILK

Capacity: 300 Ltr./Hr; Manpower: 3; Area: 500 Sq. Mtrs.

• SUGAR (MINI PLANT)

Crushing Capacity: 100 Tons/day; Manpower 35; Area 2,000 Sq. Mtrs

SUNFLOWER SEED OIL

Crushing Capacity: 3 Tons/Day; Manpower 5; Area 1200 Sq. Mtrs.

• TOMATO JUICE & PUREE PLANT

Capacity: 500Kg/hr; Manpower: 25; Area: 1200 Sq. Mtrs.

LEATHER AND ALLIED INDUSTRIES

• LEATHER BAGS

Daily Capacity: 300 Pieces; Manpower: 20; Area: 500 Sq. Mtrs.

• LEATHER / CANVAS TRAVEL KITS

Daily Capacity: 300 Pieces; Manpower 35; Area: 800 Sq. Mtrs.

• LEATHER BELTS

Daily Capacity: 500 Pieces; Manpower 5; Area: 500 Sq. Mtrs.

• LEATHER BRIEFCASES / SUIT CASES

Daily Capacity: 100 Pieces; Manpower: 30; Area: 600 Sq Mtrs.

• LEATHER FOOTWEAR

Daily Capacity 300 Pairs; Manpower: 50; Area: 200 Sq. Mtrs.

• LEATHER GLOVES (INDUSTRIES)

Daily Capacity: 100 Pairs; Manpower: 15; Area: 100 Sq. Mtrs.

• LEATHER GOODS (WALLETS, BELTS, VANITY BAGS FOR LADIES ETC.)

Daily Capacity: 190 Pieces; Manpower: 15; Area: 100 Sq. Mtrs.

• METAL GITTINGS FOR LEATHER & TRAVEL GOODS (BUCKLES, SUITCASE

HANDLES, WATCH STRAP, HOOKS ETC.)

Daily Capacity: 2000 Pieces; Manpower: 12; Area: 400 Sq. Mtrs.

TANNERY

Daily Capacity: 200 Hides; Manpower: 25; Area: 2000 Sq. Mtrs.

MECHANICAL AND ALLIED INDUSTRIES

• ALUMINIUM UTENSILS

Capacity: 20,000 Pieces; Manpower: 7; Area: 1000 Sq. Mtrs.

• BARBED WIRE

Capacity: 1 Ton/Day; Manpower: 4; Area: 1000 Sq. Mtrs.

• BOLTS AND NUTS

Daily Capacity: 62000 Bolts & 10000 Nuts; Manpower: 17; Area: 800 Sq. Mtrs.

• ELECTROPLATING UNIT

Daily Capacity: Depends upon type of work undertaken; Manpower: 1 0; Area: 800 Sq. Mtrs.

• PAPER PIN AND GEM CLIP

Capacity: 18 to 25 Kgs/shift; Manpower: 6; Area: 400 Sq. Mtrs.

• SPRING (ZIG-ZAG)

Capacity: 250 Feet/Hour; Manpower: 2; Area: 400 Sq. Mtrs.

• SPRING COILING

Capacity: 120/Min; Manpower: 2; Area: 500 Sq. Mtrs.

STAPLERS PIN

Capacity: 3500 PMT/Min; Manpower: 2; Area: 100 Sq. Mtrs.

• WELDING ELECTRODES

Daily Capacity: 3 Ton@; Manpower: 18; Area: 1000 Sq. Mtrs.

• WIRE DRAWING

Daily Capacity: 5 M.T; Manpower: 16; Area: 2000 Sq. Mtrs.

• WIRE NAIL UNIT

Capacity: 1 000 Kgs/Day; Manpower: 4; Area: 500 Sq. Mtrs.

• WIRE NETTING

Capacity: 350 TO 450 Sq. Mtrs./DAY; Manpower: 7; Area 800 Sq. Mtrs.

PAPER STATIONERY AND ALLIED INDUSTRIES

• CARD BOARD BOXES

Daily Capacity: 1000 Nos. (Various sizes); Manpower 7; Area: 1500 Sq. Mtrs.

• CARD BOARD BOXES

Capacity: 1000 Box (Various sizes); Manpower: 7; Area: 1500 Sq. Mtrs.

• CORRUGATED -BOARD

Capacity: 3 Ton/Shift; Manpower: 18; Area: 1200 Sq. Mtrs.

• ENVELOPES & AIR LETTERS

Daily Capacity: 3500 Nos.; Manpower: 16; Area: 300 Sq. Mtrs.

• EXERCISE BOOKS & REGISTERS

Daily Capacity: 600000 Nos. (64 Pages each); Manpower: 8; Area: 500 Sq. Mtrs.

PAPER BAGS

Capacity: Max. 7000 Bags/Hour; Manpower: 3; Area: 400 Sq. Mtrs.

• PAPER NAPKINS AND PAPER ROLLS

Capacity: 2500 Rolls (Various sizes); Manpower: 18; Area: 2000 Sq. Mtrs.

PLASTIC AND ALLIED INDUSTRIES

DRINKING STRAW PIPE PLANT

Capacity: 3 TO 8 Kg/Hr.; Manpower: 3; Area: 400 Sq. Mtrs.

• P.V.C. (FLEXIBLE) PIPE

Daily Capacity: 1 Ton; Manpower: 8 Area: 300 Sq. Mtrs.

• P.V.C. (RIGID) PIPE

Daily Capacity: 265 Kgs.; Manpower: 22; Area: 500 Sq. Mtrs

• P.V.C. WOVEN SACKS

Daily Capacity: 1 Tons; Manpower: 35; Area: 1500 Sq. Mtrs.

• PLASTIC BLOW MOULDING

Capacity: ½ to 20 Ltrs.; Manpower: 3 to 10; Area: 500 Sq. Mtrs.

• PLASTIC RECYCLING

Capacity: 100 Kgs /Shift; Manpower: 7;. Area: 9000 Sq. Mtrs.

• SHOPPING BAGS UNIT

Capacity: 30 Kgs. /Hour; Manpower: 7; Area: 400 Sq. Mtrs.

RUBBER AND ALLIED INDUSTRIES

• CYCLE TYRES AND TUBES

Capacity: 2000 Tyres/Day; Manpower: 36; Area: 2500 Sq. Mtrs.

• LATEX FOAM MATTRESSES

Daily Capacity: 180 Kgs.; Manpower: 10; Area: 800 Sq. Mtrs.

• RUBBERISED COIR MATTRESSES

Daily Capacity: I Tons; Manpower: 25; Area: 800 Sq. Mtrs.

TEXTILE AND ALLIED INDUSTRIES

SOCKS KNITTING

Capacity: 160 Dozens /24 Hrs.; Manpower: 5; Area 500 Sq. Mtrs.

MISCELLANEOUS

• CERAMIC PRODUCTS

Capacity: 10 Ton/ Day Manpower 20; Area 1000 Sq. Mtrs.

• CHALK CRAYON

Capacity: 5000 Chalk/Shift Manpower: 1; Area 100 Sq. Mtrs.

• GLS LAMP

Capacity: 3000 No./Day; Manpower: 15; Area: 500 Sq. Mtrs.

• P.V.C. CABLES

Daily Capacity: 200 Coils (100 Mtrs. each.); Manpower: 104, Area: 1500 Sq Mtrs.

• PENCIL (WOODEN)

Daily Capacity: 400 Gross; Manpower: 15; Area: 1,000 Sq. Mtrs.

• PHARMACEUTICALS TABLETS UNITS

Capacity: 20000 /Hour; Manpower 13; Area: 350 Sq. Mtrs.

• POUCH PACKING (Powder/Granules/Liquid)

Capacity: Upto 1000 Grams; Manpower: 2 to 5; Area: 100 Sq. Mtrs.

NSIC invites enquiries from buyers worldwide with specifications and details. NSIC would make available the projects on turnkey basis at competitive prices.

INTERNATIONAL EXHIBITIONS

Participation under NSIC banner

To showcase the competencies of Micro & Small Enterprise (MSEs) and to capture market opportunities, NSIC participates in selected International Exhibition every year. NSIC facilitates

the participation of small enterprises by providing the special discount on Stall rental, Airfare and freight. Participation in these events provides exposure to MSE units in International market and enhances their business prowess.

Benefits of participation

NSIC is a brand name for the development and promotion of Micro & Small Enterprises worldwide. The participation of Indian Micro & Small Enterprises under the NSIC banner facilitates them to grow and expand their business. NSIC creates a platform for Micro & Small enterprises in Foreign Fairs to enable them to obtain credibility about their competency and capability to supply goods/technologies to foreign buyers matching International Standards. The other benefits of participating in the exhibition are as follows:

• Air Fare

NSIC will reimburse the 75% of air fare by economy class subject to upper limit of Rs. 40,000/- (Rs. 60,000/- for Latin American Countries) for small manufacturing enterprises and 90% (with corresponding absolute ceiling) for Micro manufacturing enterprises

• Stall Rental 60% subsidy on space rent (Built up stall).

Freight Subsidy upto Rs. 15,000/- per participating units for the shipping cost of exhibits.

- Other terms & conditions
- i. The total subsidy on air fare, space rent & shipping cost of exhibits will be restricted to Rs. 1.25 lakhs per unit for manufacturing enterprises and Rs. 1.50 lakhs for Micro manufacturing enterprises or actual, whichever is less.
 - ii. Any unit can avail of this facility only once a year
 - iii. Only one person of the participating unit would be eligible for subsidy on air fare.
 - iv. The booking of 6 sqmtrs is allowed but the air fare subsidy would be proportionately reduced.

List of Foreign Exhibitions for the year 2009

Name of the Exhibition	Date and duration of Exhibition	Country	Display Profile	Space Rent * (in Rs.)
INTERMODA, Guadalajara,	Jan. 2009	Mexico	Men's, women's and children's wear, accessories, industry supply	90000/- + Service Tax (built up booth) (Tentative)
Cairo Intl. Fair, Cairo	15-25, March 2009	Egypt	Multi Product Show	24000/- per sqm. + Service Tax (Tentative)
Practical World Cologne	5-8 March 2009	Germany	Engineering Products	25500/- per sqm. + Service Tax (Tentative)

Rules and Regulations for participation in Fairs Abroad through NSIC.

1. Space Booking:

- Application in prescribed proforma for participation in foreign exhibitions under the banner of NSIC is to be submitted for booking of space. Space is offered in an area of 9 sqmt and 12/15 sqmt and in multiples of 3 sqmt thereof.
- ii. Only goods of Indian origin will be allowed for display in NSIC exhibitions/India pavilions.

2. Allotment of space to the participants:

Submission of application for booking of space does not automatically confer a right for allotment of space. Approval of application for space will rest with NSIC.

3. Visa:

- NSIC will provide necessary assistance to the representative of the participating company by way of issuance of recommendatory letter to the concerned mission for obtaining visa.
- NSIC shall not be liable in case the concerned mission of the host / transit country denies visa to a representative of the participating company for any reason.
- Visa recommendation letter will be issued only in favour of the person visiting for participation in the exhibition.

4. General:

 In the event of postponement /abandonment/cancellation of the fair/exhibition, or in case of exhibits not being display due to any reason beyond the control of the NSIC it shall not be liable for any loss or liability.

- ii. The space allotted to the approved participants is to be exclusively used by them for display of their exhibits as approved by NSIC. Subletting of space is not permissible. Violation of this clause may lead to debarring the participant from the future participation in NSIC events through NSIC
- In case of default of any payment due from the participants, NSIC reserves the right to debar them from participation in NSIC fairs in India and abroad.
- iv. Any dispute or difference arising out of these terms and conditions of participation shall be referred to the Chairman and Managing Director. NSIC whose decision or award shall be final and binding.
- The terms and conditions of participation shall be subject to the jurisdiction of courts in the State of Delhi.

5. Refund

- 5. i If NSIC on behalf of the participating company, has already committed for certain financial binding by way of booking of space, construction/decoration of stand catalogue entry, general publicity support etc. NSIC will not be able to consider any refund on account of denial of visa/delay in receipt of visa.
 - ii Refund of participation fee will be considered in case of non-availability of space, rejection of application or in the event of cancellation of participation due to unforseen circumstances.

ADDITIONAL PROPOSED EXHIBITIONS:

- INDEE 2008, Shanghai, (04-08 November 2008)
- AF-L' Artigiano In Fiera 13th International Craft Selling Exhibition, Milan, Italy (29 Nov 08 Dec, 2008)
- Vietnam Trade Expo 2008 (10-14 December 2008)
- 56th International Gift Fair (INTERGIFT) (14-18 January 2009)
- Addis Chamber International Trade Fair (26 February-04 March 2009)
- India Show-Santiago (Chile) from 18-21 March 2009 & Buyer-Seller
- Meet at Lima (Peru), from 24-25 March 2009
- India Expo Almaty (21-23 May 2009)

HOW TO APPLY

The participants interested to participate in any of the International exhibition need to apply with

- 1. Duly filled application form (Application form) alongwith following documents:
 - Copy of the valid SSI Registration Certification or Entrepreneurs' Memorandum filed with the notified authority as a proof of Micro or Small enterprise.
 - Copy of Membership Certificate of Industry / Associations / Chamber of Commerce / Export Promotion Council.
 - Proof in support of the promoter's category or categories (Women, SC/ST. Backward, Minority) etc.
 - Copies of Audited Balance Sheet with Income Tax Returns for the last two year.
 - Copy of company profile.
- 2. Demand Draft for (Tentative 40% of the total stall charges) towards full participation fee in favour of National Small Industries Corporation.
- 3. To sign an agreement with NSIC in case of participation in technology exhibition (Format of agreement)

Contact

Deputy General Manager (Exhibition), NSIC, New Delhi.

Tel: 91-11-26926372, 26926275

E Mail: dmexhb@nsic.co.in

Nearest NSIC Branch Office

2. KHADI & VILLAGE INDUSTRIES COMMISION

'Export Incentive Scheme' to assist exporters of KVI products

The details of the scheme are as follows:-

- A. VISITS ABROAD FOR PARTICIPATING IN INTERNATIONAL TRADE FAIRS/EXHIBITIONS AND SALES CUM-STUDY TOUR ETC.
- (a) The KVI institutions/REGP units registered with KVIC/KVIB nominated by KVIC for participating in "International Exhibitions" will be provided 90% to and fro airfare by economy class.

- (b) The KVI institutions/REGP units registered with KVIC/KVIB nominated by KVIC for participation in "Sale cum Study Tour" abroad will be provided 90% to and fro airfare by economy class.
- (c) The KVI institutions/REGP units registered with KVIC/KVIB nominated by KVIC for participating in "Sales cum Study Tour" / Exhibitions/ Buyer Seller Meet etc. abroad, will be reimbursed 25% of the total approved cost with an upper ceiling of Rs.15,000/- per event, towards actual expenditure incurred on publicity in terms of bringing out product catalogue, brochure, hand outs etc.
- (d) Assistance for visits abroad shall be applicable only in case of visits organized and sponsored by KVIC. Participation by individual units of their own shall not be considered for assistance.

B. EXPORT INCENTIVE FOR EXPORTS EFFECTED:

3.The Export incentive @ 5% of actual export realization on FOB value of exports will be extended to exporting KVI institutions/REGP units under KVI Sector as per terms and conditions blow:-

- (a) All export-oriented units/institutions under KVIC including the direct listed units of KVIC, KVIB and their aided agencies, REGP Units enlisted with the Directorate of Marketing shall submit the export claims every year in the prescribed format (Annexure-A) and forward the same with supporting documents like G.R. forms/Shipping bills, Original bank certificate, Audited balance sheet etc. duly countersigned by the concerned State/Divisional Directors of the Commission. Guidelines for claiming export incentive are enclosed at Annexure B.
- (b) Directorate of Marketing shall examine the claims reckoning those with dues to be recovered from the Institution/REGP Unit against loans availed or any other recovery(ies).
- (c) The claim (excluding recoveries effected) shall be vetted by Director (Finance) and sanctioned with the approval of the competent authority in terms S.O.No.1606 dated 10.04.2002.
- (d) Sanction Orders would be sent to the Director of Accounts who will disburse the incentive to the said institution/ REGP unit from out of G &M funds earmarked for the purpose after deduction of Commission's dues, if any.
- (e) The assistance/support shall be extended only to KVI Institutions/REGP Units, KVIC/KVIB and their aided units which are "Enlisted with KVIC" for the purpose.

GUIDELINES FOR CLAIMING EXPORT INCENTIVE

Exporting Institutions/REGP Units will forward their claims in the prescribed format through respective State/Divisional Directors who will countersign the following documents enclosed with the proposal:-

1. Previous years balance sheet and current years provisional balance sheet duly certified by a Chartered Accountant. In case of claims submitted against provisional current balance sheet the

- audited balance sheet should be submitted latest by end of September of the succeeding financial year and the institution should tender an 'UNDERTAKING' in this regard.
- 2. Original bank statement as proof of exports along with supporting documents like G.R.Forms/Shipping bills etc.
- 3. Proposal thus received shall be examined by Dte. of Marketing and after vetting by Directorate of Finance the same shall be disbursed with the approval of competent authority.
- 4. Annual report about export incentive disbursed shall be placed with SFC for information.
- 5. State/Divisional Director and /or Director (Mkt.) shall reserve the right of inspection of such units and its records at any point of time along with audit team if required and also conduct special audit whenever felt necessary.
- 6. Declaration to be given by unit that figures and documents are genuine and in case there is any default, mis- representation of facts, fraud etc., the unit shall be solely responsible for any penal action thereof. (Specimen copy at Annexure-V)

Participation in International Trade Fairs:

Introduction:

KVIC supports Khadi & V.I. Institutions as well as REGP units, State Boards for participation in International Trade fairs abroad. The Fairs not only provide an opportunity to find new markets/buyers but also exposes the participating units about the products their quality, packaging, standards, of similar products from different countries which enable them to suitably reorient the production and process to access foreign markets aw\s well as prepare them to compete with the foreign products coming to local markets in India.

Presently, Commission supports participation under two different schemes from:

- a) Under International co-operation Scheme of Ministry of MSME.
- b) Under MDA support from Ministry of Commerce and Industry for KVIC EPC.

Tentative Calendar of International Trade Fairs for 2008-09:

Period	Venue	Theme	Fund	led Under	Organizer
Oct. 2008	Boston, USA	Natural Product Expo		EPC	
Oct 2008	Istanbul,	Multi Product Show	MSME		ITPO
	Turkey				
Jan 2009	Gudalajara,	Men's Women's &		EPC	ITPO
	Mexico	Children's wear,			
		accessories, etc.			
Jan 2009	San Fransisco	Winter Fancy Food	MSME		ITPO
	USA	Show – food products			
Jan 2009	Frankfurt,	Paper		EPC	Paper world

	Germany			
Feb 2009	Addis Ababa	Addis International	MSME	ITPO
	Ethiopia	Trade Fair – Multi		
		Product show		
3-6 March, 2009	Foodex -	Makuhari, Japan	MSME	
	2009			
15-25 Mar 2009	Cairo Intl.	Multi Product show	MSME	ITPO
	Fair			
March 2009	Hong Kong	Asia Pacific Leather	MSME	ITPO
		Fair		

Pattern of Assistance for Participation in International Trade Fairs

A)MDA Guidelines for EPC Members:

As per MDA guidelines of the ministry of Commerce & Industry Govt. of India, following assistance up to the maximum financial ceiling per event are as following:

Area / Sector	Max. Financial ceiling per event
FOCUS LAC	Rs. 1,80,000-00
FOCUS AFRICA	Rs. 1,50,000-00
FOCUS CIS	Rs. 1,50,000-00
FOCUS ASEAN+2	Rs. 1,50,000-00
GENERAL AREAS	Rs. 80,000-00*

^{*}For priority sector, having large employment generation potentials, viz Agriculture including food items, Handlooms, Carpets, Leather and minor forest produce, 2(two) participation in general areas would be admissible with the assistance of Rs. 1,50,000/- for each participation.

Since KVIC falls under the above category, the assistance as above would be admissible for KVIC participation

B) <u>Under Ministry of MSME Govt. of India,</u> following assistance for participation in International Trade Fair are available:-

Stall rent	50% - for General Category
	100% - for women, NEZ, SC/ST
Air Fare	75% - for general Category
	100% - for women, NEZ, SC/ST

International Exposure to MSME Products

With a view to rendering assistance to Micro & Small Manufacturing Enterprises in the field of exploring market potential, export promotion, participation in international trade fair exhibition , the following schemes are being implemented:-

MARKETING ASSISTANCE AND EXPORT PROMOTION SCHEME

- (A) Plan Scheme 'Training and Manpower Development' consists of the following Components:-
 - Participation in the International Exhibitions/ Fairs.
 - Training Programmes on Packaging for Exports
 - Marketing Development Assistance Scheme for MSME exporters (MSME- MDA)
 - National Award for Quality Products.
- (B) Export Promotion from the small-scale sector has been accorded a high priority in the India's export promotion strategy. Apart from the number of incentives and facilities to small-scale exporters, the following plan schemes are in operation for achieving growth in exports.

(I) Participation in the International Exhibitions/ Fairs

Office of the Development Commissioner (MSME) is participating in some of the selected International Exhibitions/ Fairs since 1985. It is purely promotional scheme to give exposure to the products of micro, small enterprises which otherwise are not in a position to participate in the exhibitions/ fairs at their own cost. <u>Under the scheme, exhibits of the selected export-worthy units are displayed in the exhibition that provides an opportunity to MSEs in demonstrating their capabilities before the international community.</u> On an average, this Office has been participating in 8-10 number of International Exhibitions/ Fairs abroad every year and 200 MSEs have been benefited.

For confirm participation, the unit has to send 50% of space hiring charges of their booked space (min. 6 sq.mtr.) through MSME-Development Institutions (Formerly SISIs) by a DD favouring PAO (MSME), New Delhi at least 45 days advance of the commencement of the event or till space is available.

- ❖ 100% subsidy on space rent is available to sc/st women entrepreneur and entrepreneur of NE region.
- ❖ The participating units will also carry/ manage their exhibits (to and fro) including custom clearance etc.

- ❖ If any body wants more space, they can book in multiple of 1x3 sq.mtr. on pro-rata base and would be required to pay on pro-rata basis.
- ❖ 75% Subsidy on air fair of economy class to general category of entrepreneur(100% to sc/st women entrepreneur and entrepreneur of NE region)

(II) Training Programmes on Packaging for Exports

India faces formidable hurdle in meeting and matching the packaging requirements of her exportable products in the markets abroad. The main objective of scheme is to generate much needed consciousness in the industry about the packaging problems of MSME exporters and to educate the entrepreneurs about the latest packaging techniques and designs of the packaging.

These programmes on Packaging for Exports are conducted since 1979 by all the field institutes in collaboration with Indian Institute of Packaging and GS1 India (formerely EAN India) (A Bar Code solution provider). The programme is of One, Two & Three days duration and 20 to 35 existing and potential entrepreneurs have been participating in each of the programmes. As per instruction of IF Wing, only 50-60 percent (20 percent in NE region and J&K) of the total cost of the programme are recovered from the participants as participation fee. 20-25 programmes are being conducted every year throughout the country.

(III) SCHEME FOR MARKET DEVELOPMENT ASSISTANCE FOR MSME EXPORTERS (MSME - MDA)

EXISTING SCHEME

A Market Development Assistance Scheme is currently operated by the Ministry of Commerce with a view to encourage exporters (including MSME exporters) to access and develop overseas markets. The scheme offers funding for participation in international fairs, study tours abroad, trade delegations, publicity, etc. Direct assistance under MDA for small- scale units is given for individual sales-cum-study tours, participation in fairs/exhibitions and publicity. SIDBI operates a scheme of direct assistance for financing activities relating to marketing of MSME products.

The Office of DC(MSME) has an existing scheme for participation in international fairs, whereby MSME entrepreneurs are encouraged to display their products at international exhibitions abroad. SIDO provides exhibition space and shipment of exhibits ex-Mumbai free of cost for this purpose.

PROPOSED SCHEME

As part of the comprehensive policy package for promotion and development of MSMEs announced on 30th August 2000, it was decided that the Small Industries Development Organisation should have a Market Development Assistance (MDA) scheme similar to the one obtaining in the Ministry of Commerce. It should be a Plan Scheme.

In pursuance of the above announcement and in recognition of the fact that (i) MSME exporters need to be encouraged in their efforts at tapping and developing overseas markets; and (ii) SIDO's participation in international fairs, if coupled with the presence of actual exporters, would lead to substantial increase in export business, it has been decided to operate a new scheme called MSME Exporters Market Development Assistance (MSME-MDA) Scheme .

The scheme to be operated in addition to the existing SIDO scheme for participation in international fairs will cover all activities for which direct assistance is given under the existing MDA scheme of the Ministry of Commerce. In addition, the scheme would also provide for financial assistance for commissioning market study reports and for initiating/contesting anti-dumping cases. The scheme came into operation w.e.f. 30-08-2001.

Individual Assistance

Assistance to individual exporters would be made available by way of reimbursement of to & fro air fare within permissible limits. Registered MSME units seeking such assistance may approach the Office of DC(MSME) through FIEO/EPCs/MSME associations. Other parameters such as eligibility for assistance, activities eligible for financing, permissible funding limits and other conditions are indicated below.

A. Exporters eligible for assistance:

- i.Exporting unit must be registered as MSME / SSSBE.
- ii. Exporting unit must be a member of FIEO / EPC.
- iii.Exporting units with aggregate exports of Rs. 2 crores and above over the last three financial years (Rs. 1 crore for ISO 9000 certified exporters) are eligible for assistance from the Ministry of Commerce through EPCs/other grantee organisations. MSME units with aggregate exports less than this limit would now be eligible for direct assistance from the Office of DC (MSME) under this scheme. MSME units, which have not yet commenced exports, are not eligible for assistance.
- iv.An exporting unit would be eligible for assistance under MSME-MDA only once in a financial year.

B. Activities eligible for financing:

- i.Individual participation in overseas fairs/exhibitions.
- ii.Individual overseas study tours/as member of a trade delegation going abroad. iii.Publicity overseas.

C. Permissible funding limits:

- i.90% of cost of return, ticket by economy class subject to an upper ceiling of Rs.60,000/- (Rs.90,000/- for Latin American countries). In case excursion fare is cheaper than economy class fare, the excursion fare will be considered.
- ii.25% of the cost of production of publicity material limited to Rs.15,000/- in a financial year.

D. Other conditions:

- i.Assistance shall be available for travel by one permanent employee/director/partner/proprietor of the MSME unit in economy class by Air India. Air travel by airlines other than Air India would be permissible provided that their economy class airfare is not higher than Air India.
- ii.Applications (Form-I) must reach the Office of the DC(MSME) at least one month before the start of the event in question.
- iii.The MSME unit should not have been charged/prosecuted/debarred/ blacklisted under the export and import policy or any other law relating to export and import business.
- iv.Total MDA assistance under MSME-MDA scheme shall be inclusive of MDA assistance received from all Government Bodies/FIEO/EPCs/Commodity Boards/Grantee Organisations etc.

E. For publicity, advertisement etc.

- i.Application for assistance (Form-IV) must reach the Office of DC(MSME) at least one month before the date of printing of publicity material, along with a dummy copy of the proposed publicity material.
- ii.If printing is involved, quotations from at least three printers are to be obtained. The grant will, however, be allowed against the lowest quotation only, subject to the overall ceiling specified earlier. Printing must be done domestically.
- iii.The MSME unit should not have been charged/prosecuted/debarred/ blacklisted under the Export and Import policy or any other law relating to export and import business.
- iv.Total MDA assistance under MSME-MDA for this activity shall be inclusive of MDA assistance received from all Government Bodies/EPCs/ Commodity Boards/Authorities etc. for publicity abroad in a financial year.

F. Procedure for availing assistance:

- i. As mentioned above, the application for assistance must reach the Office of DC(MSME) at least one month in advance. The application must be accompanied by:
 - a. Copy of MSME registration issued by concerned GM(DIC)/Director of Industries.
 - b. Evidence of membership of FIEO/EPC.

- c. CA's certificate in respect of FOB value of aggregate exports of last 3 years.
- d. Certificate from the FIEO/concerned EPC that the unit in question is not availing MDA grant from FIEO/EPC for the event/activity in question.
- ii. Applications received within the prescribed time period shall be considered by the MSME-MDA Committee. If the case is approved, an in-principle letter would be issued to the exporting unit.
- iii. On completion of the event, the exporting unit must submit a claim for payment in the prescribed form (Form-II), enclosing the following:

a. **Pre-receipt (Form-III).**

- a. Photocopy of passport indicating therein entries regarding departure from and arrival in India and also the country/countries visited.
- b. Original air ticket used during the journey. In case original air ticket is lost, a photocopy of the same, along with a certificate indicating details of travel from the concerned airline, may be furnished.
- c. Report on participation and business generated, including confirmed orders obtained etc.

iv.Claim form must be submitted within three months of return to India on completion of activity.

In respect of claims regarding publicity (Form-V), a copy of the publication must be submitted along with bill for payment and pre-receipt. In addition, a copy of the payment receipt from the vendor/publishing agency must also be furnished.

A checklist of documents required to be submitted in each case may be seen at Annexure

MSME-MDA COMMITTEE

SECTOR-SPECIFIC MARKET STUDIES

Financial assistance for the conduct of market studies would be available for industry associations/EPCs/FIEO. These should be sector specific and in respect of those sectors where MSMEs have a significant presence. This will include studies commissioned by industry associations to assess impact of WTO agreements on a specific sector. The Office of DC(MSME) may also commission such studies independently under this scheme. Assistance for commissioned studies would be limited to an overall ceiling of Rs.2 lakhs per study.

ANTI-DUMPING CASES

With the opening up of the economy, the use of unfair trade practices has come into sharper focus. Establishing the use of unfair trade practices such as dumping requires much groundwork. Assistance for initiating/contesting anti-dumping cases will therefore be made available to MSME associations. Such assistance would be limited to 50% of total costs involved or Rs. 1 lakh whichever is lower.

Proposals in respect of market assistance/sector studies and for anti-dumping cases must be self-contained and should include details of activities proposed to be undertaken, breakup of costs in respect of each activity, bio-data of professionals proposed to be engaged and duration of time required for completion.

BAR CODE

75% reimbursement to MSME unit for adoption of Bar Code.

IMPLEMENTATION OF THE SCHEME

The scheme shall be implemented by the Export Promotion and Marketing Division of the Office of DC(MSME). Application forms are enclosed with these guidelines and are also available at SIDO's website at www.smallindustryindia.com. At the start of each financial year, the Office of DC(MSME) shall hold a joint meeting with NSIC, SIDBI and the Ministry of Commerce to ensure that no duplication of funding or overlap occurs in the implementation of the scheme. The MSME MDA Committee shall also identify thrust commodities and thrust regions to be focussed on during the year.

MSME-MDA COMMITTEE

Applications received in respect of each fair/event will be placed before the MSME - MDA Committee which shall meet at least a week to ten days before the start of the fair/event. The Committee shall be headed by the Development Commissioner (MSME) and shall include as its other members a representative from FIEO, a representative from the IF Wing attached to the Ministry of MSME&ARI, Director (Board & Policy) JDC (WTO) and JDC (EP&M)in the Office of the DC(MSME) and the Director (WTO) in the Office of the DC(MSME). The Director (EP&M) in the Office of the DC(MSME) shall be the Member Secretary.

LIST OF INTERNATIONAL TRADE FAIRS/ EXHIBITIONS TO BE PARTICIPATED BY DC (MSME) DURING THE YEAR 2008-09

S.No.	Name of the fair & duration	Products	Space rent per sq.mtr. (Apprx.)
9.	AF'L Artigiano in Fiera, Milan Italy, (Nov 29 -Dec 8,2008	Handicraft giftware and related products	Yet to be decided
10.	Cairo International Fair, Egypt (March 15-25, 2009	Multi Product	Rs. 7,000/- plus 12.36% service tax

Interested Micro & Small manufacturing enterprises registered with DI/ DICs may get in touch with the nearest Director, MSME-Development Institute, (formerly SISI) for their participation etc. or E-Mail: adatta@sidomail.net; adatta@nic.in or may like to contact Dy. Director (Marketing Assistance) Ph. 011-23062992/ Fax. 23061430.

Note: Applications will be received in MSME-Development Institute, (formerly SISI) 45 days before commencement of the event.

Reservation for Manufacturing:

Reservation of items for exclusive manufacture in MSME sector statutorily provided for in the Industries (Development and Regulation) Act, 1951, has been one of the important policy measures for promoting this sector.

The Reservation Policy has two objectives:-

- Ensure increased production of consumer goods in the small scale sector.
- Expand employment opportunities through setting up of small scale industries.

Non-MSME units can undertake manufacture of reserved items only if they undertake 50% export obligations.

Export obligation:

If the units presently in the small scale sector manufacturing a reserved item wish to go beyond the MSME limit then they have to obtain a licence from the Secretariat for Industrial Approvals. The licence pegs their production capacity at current levels. Manufacturer is required to export 50% of the additional production beyond the pegged capacity.

POLICY FOR PROCUREMENT PREFERENCE UNDER SECTION 11 OF THE MICRO, SMALL AND MEDIUM ENTERPRISES DEVELOPMENT ACT, 2006.

1. Introduction

The Micro, Small and Medium Enterprises Development Act, 2006 under Chapter IV provides measures for promotion, development and enhancement of competitiveness of Micro, Small and Medium Enterprises which among others includes a provision on Procurement Preference Policy for facilitating procurement of goods and services produced and provided by micro and small enterprises by the Ministries and departments of Central and State Governments, its aided institutions & Public Sector Enterprises. Accordingly, the under-mentioned policy framework has been drawn to give effect to the provisions of Section 11 under Chapter IV of Micro, Small and Medium Enterprises Development Act, 2006.

2.Objective

The policy provides general principles for achieving the following objectives:-

- i. Increased participation by micro & small enterprises in Government Stores Purchase Programme.
- ii. Encourage linkages between micro & small enterprises and large enterprises.
- iii. Increased share of supplies of micro & small enterprises to Central Government or State Governments' Ministries or Departments or its aided institutions and Public Sector Enterprises.
- iv. Increased participation of disadvantaged section of the society in Government procurements.

3. Legal Framework

The legal framework of the policy is based on the provisions of Section 11 under Chapter IV of Micro, Small and Medium Enterprises Development Act, 2006 which inter-alia mentions 'For facilitating and development of micro and small enterprises, the Central Government or the State Government may, by order notify from time to time, preference policies in respect of procurement of goods and services, produced and provided by micro and small enterprises, by its Ministries or departments, as the case may be, or its aided institutions and public sector enterprises'

4. Salient Features of Procurement Preference Policy for MSEs

The salient features of the policy are as given below:

I. The Central Government Ministries, its departments, its aided Institutions and Public Sector Enterprises etc. shall procure "at least 20%" of the value of their total annual purchases from Micro

and Small Enterprises for the products or services produced and provided by such enterprises/suppliers.

- II. The Government addresses the needs of disadvantaged sections of the society by providing more opportunities under its Procurement Preference Policy by extending the following benefits: -
- a) At least 20% of (I) above shall be procured by Central Government Ministries or Departments or its Aided Institutions and Public Sector Enterprises from MSEs owned/managed by Scheduled Castes and Scheduled Tribes.
- b) At least 10% of (I) above shall be procured by Central Government Ministries or Departments or its Aided Institutions and Public Sector Enterprises, from such Micro and Small Enterprises which are owned by Women Entrepreneurs.
- c) It is mentioned that in case of institutes /cooperatives this benefits would be extended to only those institutes /cooperatives, which are managed by i.e. where critical office bearers like Chairman, President/ Secretary etc are from SC/ST category.
- III. As per present policy the benefit under Govt. Stores Purchase Programme are extended to those units, which are registered with NSIC under its Single Point Registration Programme(SPRS). This provision makes it difficult to reach out to the large number of MSEs scattered in rural and backward areas of the country. It is felt that work of registration needs to be decentralized in such a way that every State/UT gets at least one more authority for such registration in addition to NSIC. Accordingly it is proposed that all the Directors of Industries in the state governments/UTs might be entrusted the responsibility to register units as per the procedure followed by NSIC. The units so registered will be treated at par with the units registered with NSIC under its SPRS and shall be eligible for similar benefits. To ensure that uniform criteria and procedures are followed for such registration, the NSIC may formulate detailed guidelines to such registration. The Micro & Small Enterprises so registered shall be entitled to the following benefits/facilities:
 - a. Issue of tender sets free of cost,
 - b. Exemption from payment of earnest money,
 - c. Waiver of Security Deposit upto the Monetary Limit for which unit is registered.
- d. MSEs quoting price(s) upto 15% over the lowest eligible price bid of larger enterprises, shall be given preference for procuring at least 50% of the required quantity in case such enterprises agree in writing to supply stores at the lowest eligible price.

IV The existing reservation of 358 items for exclusive purchases from micro and small enterprises shall continue till 31.3.2010.

- 5. Applicability and Compliance
 - i) Applicability:
- a) The procurement preference policy for MSEs shall be statutory under the section 11 of MSMED Act, 2006 and mandatory for the all the Central Government Ministries/Departments, its aided institutions and Public Sector Undertakings etc. To safeguard the interests of MSEs, the State

Governments be advised to adopt the Procurement Preference Policy with/ without amendment(s) which they feel necessary.

II) Compliance

- a) All the Central Government Ministries / Departments, its aided institutions and PSUs etc. shall mention in their Annual Reports the purchases made by them from Micro and Small enterprises indicating %age share of purchases from MSEs out of their total purchases.
- b) All the Central Government Ministries / Departments, its aided institutions and PSUs etc. shall prepare Annual Procurement Plan for purchases from MSEs and upload the same on their official website so that MSEs may get advance information about the requirement of procurement agencies.
- 6. No mandatory with regard to minimum turn over of the manufacturer.

Many industries associations have been complaining that due to mandatory condition of minimum turnover put in the tender documents, it becomes difficult for large number of MSEs who do not fulfill this condition to participate in the tender process. To provide a label playing field to MSEs and also to ensure that no MSE is debarred from participating in tender process, all the Central Government Ministries/Departments, its aided institutions and PSUs etc. shall not impose the minimum turnover as one of the eligibility criteria for MSEs.

(IV) National Award for Quality Products

The objectives of the scheme are as follows:-

- To encourage small scale industries to produce quality products conforming to national and international standards.
- To propagate a culture of quality consciousness amongst a vast section of Small Scale manufacturing units.
- To instill a sense of confidence of small industry products in the minds of the domestic consumers and to enhance the image of Indian products in export market.
- These awards are given on the basis of recommendation by the State/ UT Level Selection
 Committee and the final selection by the National level Selection Committee for every
 calendar year.

Packaging for Exports

Role of packaging for exports has gained much significance in view of trends in the world markets. The need for better and scientific packaging for exports from small sector was recognised long back. With a view to acquaint MSME Exporters of the latest Packaging standards, techniques etc. training programmes on packaging for exports are organised in various parts of the country. These programmes are organised in association with Indian Institute of Packaging which has requisite expertise on the subject. Basic objective of these programmes is to generate the much needed consciousness in the industry and to educate the entrepreneurs about the scientific techniques of Packaging.

Revised Guidelines for Financial Assistance to Small Scale Industries Under MSME-MDA Scheme for Registration for Bar-coding. (w.e.f. 1st January, 2003)

Financial assistance will be given to MSE/Tiny sector units for adoption of international numbering standards used in Bar-Coding/E-commerce applications. The first step towards adoption of bar coding, consists of applying to GS1 India (Under Ministry of Commerce) for a Bar-Code number to enable universal identification of their products worldwide for use with the bar code printed/labeled on the product package/consignment. However, MSEs/Tiny sector units intending to export exclusively to the USA and Canada need to use only a UPC number which would be allocated through GS1 India. This same UPC number will be valid for exports to European countries as well. In case any MSE wants to export to countries other than USA and Canada, they need to use only an GS1-Code.

For Micro and Small manufacturing enterprise which have resource constraints but need to compete for global and domestic business opportunities with larger adoption of IT tools to enhance their efficiency and productivity, market accessibility and cost effectiveness is a business

imperative today. Bar coding has been in use extensively for the past 25 years worldwide and is now finding increase usage as well across industry sector. Recognised the importance of bar coding O/o DC (MSME), Ministry of Micro, Small and Medium Enterprises, Govt. of India has notified an attractive financial assistance scheme for registered Micro and Small manufacturing enterprise vide their notification No.10(6)/2000-EP&M dt.27th Nov., 2001 for adoption of international numbering systems in bar coding and E-commerce applications w.e.f. Ist January 2002.

As per the scheme Micro and Small manufacturing enterprise, who have adopted bar code on or after Ist January, 2002 are now eligible to get the financial assistance 75% (upto Rs.18,750/-) of the one time registration fee paid to GS1 India. Further, it was also decided that SSI/tiny units who got registered for bar coding during the previous year i.e. on or after 01.1.01 will also be eligible for reimbursement of 75% of their one time registration fee.

The scope of the present scheme has been enhanced w.e.f. 1st June 2007. Accordingly, it has been decided that 75% (Rs. 3750/-) of the annual fee (recurring) for GS1 company prefix by GS1 India for adoption of bar code certification for the first three years would also be reimbursed to Micro and Small entrepreneurs, in addition to reimbursement of one time registration fee as charged by GS1 (formerly EAN India)

To obtain financial assistance on bar code certification, Small and Micro manufacturing enterprises may apply application to Dy. Director (MA) office of the Development Commissioner (MSME) Room No-734, 7th floor Nirman Bhawan New Delhi-110011.

Quantum of Assistance:

GS1 India charges one time registration fee of Rs. 20,000/-(Rs. twenty thousand only) from all categories of industries. Financial assistance under the MSME-MDA Scheme will be limited to 75% of the above amount i.e. Rs. 15,000/- (Rs. fifteen thousand only) for all categories of industries i.e. both Micro & Small Enterprises. In addition, Rs. 4000/-(Rs. four thousand only) is charged by GS1 India as annual renewal fee from all units. The one-time registration fee and annual renewal fee as mentioned above refer to the current fee structure stipulated by GS1 India w.e.f. 1st January, 2003.

Procedure for obtaining financial assistance:

Reimbursement under the Scheme will be available to registered MSE/Tiny sector units. Applicant unit should not have availed of any subsidy/financial assistance for the same purpose through any other scheme available through an industrial body or association with whom the company may be affiliated.

In order to avail of the financial assistance, an MSE/Tiny sector unit should first register with GS1 India for allocation of their unique GS1 or UPC company prefix alongwith the necessary documents as detailed herein and requisite payment as detailed above (Rs. 20,000+Rs. 4000 amounting to Rs. 24000). In the event of any changes in the fee structure by GS1 India, the revised fee structure will be applicable. Financial assistance remain unchanged at 75% of the one-time registration fee.

After allocation of the GS1 or UPC number, the concerned MSE/Tiny sector unit may apply to the Development commissioner (MSME) in Form VI alongwith the Annexures I to IV and the following documents. Copy of the allotment letter received from GS1 India towards allocation of the GS1 or UPC company prefix number. Copy of fee receipt paid by the unit to GS1 India for allocation of the GS1 or UPC company prefix number.

Technical & Managerial Consultancy Services

Technical & Managerial Consultancy Services to the MSME manufacturers/exporters is provided through a network of field offices of this office so as to ensure higher level of production and generation of higher exports.

National Awards for Quality Products

With a view to encourage the small scale units for producing Quality goods, National Awards for Quality Products are given to the outstanding small scale units, who have made significant contribution for improving quality of their products. The scheme is being operated since 1986. Winners of National Awards get a Trophy, a Certificate and a Cash Prize of Rs.25,000/-(\$559.6) National Awards encourage Small Scale Industries units to produce quality goods which further enables them to enter into export market.

MINISTRY OF SMALL SCALE INDUSTRIES AND AGRO & RURAL INDUTRIES

II. RECENT INITIATIVES

- 1. By enacting the Micro, Small and Medium Enterprises Development Act, 2006, the Government has recently fulfilled one of the needs felt and articulated by this segment for long. This Act seeks to facilitate promotion and development and enhancing competitiveness of these enterprises. It provides the first-ever legal framework for recognition of the concept of "enterprise" (comprising both manufacturing and services) and integrating the three tiers of these enterprises, namely, micro, small and medium. Apart from clearer and more progressive classification of each category of enterprises, particularly the small, the Act provides for a statutory consultative mechanism at the national level with wide representation of all sections of stakeholders, particularly the three classes of enterprises; and with a wide range of advisory functions. Establishment of specific Funds for the promotion, development and enhancing competitiveness of these enterprises, notification of schemes/programmes for this purpose, progressive credit policies and practices, preference in Government procurements to products and services of the micro and small enterprises, more effective mechanisms for mitigating the problems of delayed payments to micro and small enterprises and simplification of the process of closure of business by all three categories of enterprises are some of the other features of this legislation.
- 2. The Government has also announced a Policy Package for Stepping up Credit to Small and Medium Enterprises assuring, inter alia, a 20 per cent year-on-year growth in credit flow.
- 3. Significant improvements have also been made in the Credit Linked Capital Subsidy Scheme for Technological Upgradation, leading to a spurt in the number of units availing of its benefits.

III. PROMOTIONAL PACKAGE

In fulfillment of the assurance in the NCMP, the following Package is now announced.

1. LEGISLATION

- 1.1 With a view to facilitating the promotion and development and enhancing the competitiveness of micro, small and medium enterprises, the Micro, Small and Medium Enterprises Development Bill, 2006 has recently been passed. The Government will take up effective and expeditious implementation of this legislation in close collaboration with all stakeholders.
- The Government will also soon enact a law on Limited Liability Partnerships covering, among others, micro, small and medium enterprises, with a view, inter alia, to facilitating infusion of equity and venture capital funding in these enterprises.

2. CREDIT SUPPORT

- 2.1 In line with the Policy Package for Stepping up Credit to Small and Medium Enterprises(SME), the Reserve Bank of India (RBI) has already issued guidelines to the public sector banks to ensure 20 per cent year-on-year growth in credit to the SME. Action has also been initiated to operationalise other elements of the said Policy Package. Implementation of these measures will be closely monitored by the RBI and the Government.
- 2.2 The Small Industries Development Bank of India (SIDBI) will scale up and strengthen its credit operations for micro enterprises and cover 50 lakh additional beneficiaries over five years beginning 2006-07. Government will provide grant to SIDBI to augment SIDBI's Portfolio Risk Fund for this purpose.

- 2.3 Government will also provide grant to SIDBI to enable it to create a Risk Capital Fund (as a pilot scheme in 2006-07) so as to provide, directly or through intermediaries, demand-based small loans to micro enterprises.
- 2.4 SIDBI's direct lending operations will be expanded by increasing the number of branches from 56 to 100 in two years beginning 2006-07, with a view to catering to the credit needs of more clusters of micro and small enterprises (MSEs).
- 2.5.1 The eligible loan limit under the Credit Guarantee Fund Scheme will be raised to Rs.50 lakh. The credit guarantee cover will be raised from 75 per cent to 80 per cent for micro enterprises for loans up to Rs.5 lakh. Accordingly, to strengthen the Credit Guarantee Fund, the corpus of the Fund will be raised from Rs.1189 crore as on 01 April 2006 to Rs.2500 crore over a period of five years (with contribution by the Government and SIDBI in the existing ratio of 4:1).
- 2.5.2 Moreover, to encourage public sector banks and public financial institutions to contribute to the corpus of the Fund, the feasibility of allowing deduction of their contributions to the Fund for income tax purposes would be examined.
- 2.5.3 The Fund will continue to be maintained with and managed by the Credit Guarantee Fund Trust for Small Industries (CGTSI). The Trust will be renamed as "Credit Guarantee Fund Trust for Micro and Small Enterprises" (CGTMSE).

FISCAL SUPPORT

Taking into consideration all the relevant factors, including the new definition of small manufacturing enterprises, under the Micro, Small and

Medium Enterprises Development (MSMED) Act, 2006, the Government will examine the feasibility of:

- 3.1 increase in the General Excise Exemption (GEE) limit and the existing eligibility limit for GEE;
- 3.2 extending the time limit for payment of excise duty by micro and small enterprises; and
- 3.3 extending the GEE benefits to small enterprises on their graduation to medium enterprises for a limited period.

4. SUPPORT FOR CLUSTER BASED DEVELOPMENT

For comprehensive and speedier development of clusters of micro and small enterprises, the existing guidelines of the Small Industries Cluster Development Programme (SICDP, to be renamed as "Micro and Small Enterprises Cluster Development Programme" - MSECDP) will be reviewed during 2006-07 to accelerate holistic development of clusters, including provision of Common Facility Centres, developed sites for new enterprises, upgradation of existing industrial infrastructure and provision of Exhibition Grounds/Halls and also for creation and management of infrastructure-related assets in the public-private partnership mode. The ceiling on project cost will be raised to Rs.10 crore.

5. TECHNOLOGIES AND QUALITY UPGRADATION SUPPORT

5.1 Four Training-cum-Product Development Centres (TPDCs) for agro & food processing industries would be set up at identified existing Small Industries Service Institutes (SISIs) to facilitate promotion and development of micro and small enterprises in the food processing sector.

- 5.2 The two existing Central Footwear Training Institutes (CFTIs) (at Chennai and Agra) will be further strengthened to expand their outreach and assist the MSE in upgrading their technology.
- 5.3 Vertical Shaft Brick Kiln (VSBK) Technology would be promoted for adoption by MSEs engaged in manufacturing bricks to make them energy efficient and eco-friendly. For this, one-time capital subsidy (limited to 30 per cent of the cost or Rs.2 lakh, whichever is less) will be provided to micro and small brick manufacturing enterprises.
- 5.4 With a view to promoting energy efficiency in electrical pumps and motors manufactured by MSEs, a special programme of assistance will be launched after a detailed technical study.
- 5.5 The existing scheme of assisting the attainment of ISO 9000 and 14001 standards will be operated as a continuing scheme during the 11th Five Year Plan.
- 5.6 The scope of the above-mentioned scheme will be expanded to cover "Hazard Analysis and Critical Control Points" (HACCP) Certification obtained by MSE.
- 5.7 A Technology Mission will be established with a view to assisting micro, small and medium enterprises (MSMEs) in technology upgradation, energy conservation and pollution mitigation.

6. MARKETING SUPPORT

The National Manufacturing Competitiveness Programme (NMCP) announced in the Budget Speech of 2006-07 will include components relating to marketing support to MSE. Implementation of the NMCP will be taken up soon.

Government's Price And Purchase Preference Policy for Marketing MSME Products

The marketing assistance to the small scale units through preferential purchase by the Central and State Purchase Organisations was emphasised in the comprehensive programme for the development of MSME sector drawn in early 50's in pursuance of Industrial Policy Resolution of 1984. The emphasis was reiterated in the Government Policy in 1991.

I. Purchase Preference Policy

The policy of reservation of items for exclusive purchase has been in vogue since late 60's as a measure of market support to the MSME sector. The Stores Purchase Policy of the Government prior to 1989 was in the form of categorisation of items in six major groups as detailed below:-

Group-I	Items which are of no interest to small scale units and can be solely procured only from large scale units (128 items)
Group-II	Items which can be purchased solely from large scale units but where it is possible for the large scale units to job contract accessories and components to MSME units (159 items).
Group-III	Items which can be purchased both from small scale and large scale industrial units.
Group-IV	Items which are reserved for exclusive purchase from small scale units (409 items).
Group-V	Items which are to be purchased from MSME to the extent of 75% of the requirement (13 items).
Group-VI	Items which are to be procured exclusively from the MSME units to the extent of 50% of the requirement (28 items)

However, with effect from July 28, 1989, the Purchase Policy of the Government was modified in a major way and the categorisation of the items was reduced to the following two major groups, viz.

- (i) Items of stores reserved for exclusive purchase from KVIC/Women's Development Corporations/Small Scale units and
- (ii) Others not so reserved.

The first group comprised of 409 items earlier reserved for exclusive purchase from the small scale sector. The list of 409 items reserved for purchase from the MSME sector was reviewed and after deleting items having common nomenclature and making the entries more generic as well as addition of new items, a revised list of 358 items was approved by the Committee (set up to consider the question of inclusion of additional items) which also includes 8 handicraft items reserved for purchase from the Handicraft Sector.

II. Price Preference Policy

Assistance under Government Stores Purchase Programme in the form of reservation of products for exclusive purchase from small scale sector and price preference is one of the major instruments for providing marketing support to the small scale industries. The Director General of Supplies and Disposals, the Central Purchasing Organisation of Government of India provide a number of facilities to small scale industries under its Government Stores Purchase Programmes. These include reservation of certain products for exclusive purchase from the small scale sector and price preference upto 15% in case of selected items which are produced in both large scale as well as small scale units. The Single Point Registration Scheme of NSIC was launched as a market support measure for the MSME Sector. Under the Scheme, the following benefits are given to MSME units which get themselves registered with the NSIC:-

- i) Availability of Tender Sets free of cost;
- ii) Exemption from payment of Earnest Money Deposit;
- iii) Exemption from payment of Security Deposit;
- iv) Price preference upto 15% over the lowest quotation of the large scale units (on merits)

The NSIC while registering a unit under this scheme is required to undertake capacity assessment of the applicant through the institutional set up of the SISIs in the country. They are also required to obtain confidential report from the bankers of the manufacturers about the credit worthiness/financial standing of the same. The units registered with NSIC under this scheme are given a registration certificate indicating items for which registered and monetary limit upto which registered. The Policy of the Price Preference of 15% is a critical benefit available to the MSME sector. The benefit is available to compensate them on account of non-availability of economies of scale, poor resource base, poor access to raw-material etc. as compared to the large scale sector. The policy of the Price Preference of 15% is an independent policy and is in no way linked with the price preference of 10% to the PSUs and other purchasers.

List of Items Reserved for Purchase from Micro and Small Enterprises

Sl No. Item Description

- 1. AAC/& ACSR Conductor upto 19 strands
- 2. Agricultural Implements
 - a. Hand Operated tools & implements
 - b. Animal driven implements
- 3. Air/Room Coolers
- 4. Aluminium builder's hardware
- 5. Ambulance stretcher
- 6. Ammeters/ohm meter/Volt meter (Electro magnetic upto Class I accuracy)
- 7. Anklets Web Khaki
- 8. Augur (Carpenters)
- 9. Automobile Head lights Assembly
- 10. Badges cloth embroidered and metals
- 11. Bags of all types i.e. made of leather, cotton, canvas & jute etc. including kit bags, mail bags, sleeping bags & water-proof bag
- 12. Bandage cloth
- 13. Barbed Wire
- 14. Basket cane (Procurement can also be made from State Forest Corpn. and State Handicrafts Corporation)
- 15. Bath tubs
- 16. Battery Charger
- 17. Battery Eliminator
- 18. Beam Scales (upto 1.5 tons)
- 19. Belt leather & straps
- 20. Bench Vices
- 21. Bituminous Paints
- 22. Blotting Paper
- 23. Bolts & Nuts
- 24. Bolts Sliding
- 25. Bone Meal
- 26. Boot Polish
- 27. Boots & Shoes of all types including canvas shoes
- 28. Bowls
- 29. Boxes Leather
- 30. Boxes made of metal
- 31. Braces
- 32. Brackets other than those used in Railways
- 33. Brass Wire
- 34. Brief Cases (other than moulded luggage)
- 35. Brooms
- 36. Brushes of all types
- 37. Buckets of all types

- 38. Button of all types
- 39. Candle Wax Carriage
- 40. Cane Valves/stock valves (for water fittings only)
- 41. Cans metallic (for milk & measuring)
- 42. Canvas Products:
 - a. Water Proof Deliver, Bags to spec. No. IS 1422/70
 - b. Bonnet Covers & Radiators Muff. to spec. Drg. Lv 7/NSN/IA/130295
- 43. Capes Cotton & Woolen
- 44. Capes Waterproof
- 45. Castor Oil
- 46. Ceiling roses up to 15 amps
- 47. Centrifugal steel plate blowers
- 48. Centrifugal Pumps suction & delivery 150 mm. x 150 mm
- 49. Chaff Cutter Blade
- 50. Chains lashing
- 51. Chappals and sandals
- 52. Chamois Leather
- 53. Chokes for light fitting
- 54. Chrome Tanned leather (Semi-finished Buffalo & Cow)
- 55. Circlips
- 56. Claw Bars and Wires
- 57. Cleaning Powder
- 58. Clinical Thermometers
- 59. Cloth Covers
- 60. Cloth Jaconet
- 61. Cloth Sponge
- 62. Coir fibre and Coir yarn
- 63. Coir mattress cushions and matting
- 64. Coir Rope hawserlaid
- 65. Community Radio Receivers
- 66. Conduit pipes
- 67. Copper nail
- 68. Copper Napthenate
- 69. Copper sulphate
- 70. Cord Twine Maker
- 71. Cordage Others
- 72. Corrugated Paper Board & Boxes
- 73. Cotton Absorbent
- 74. Cotton Belts
- 75. Cotton Carriers
- 76. Cotton Cases
- 77. Cotton Cord Twine
- 78. Cotton Hosiery
- 79. Cotton Packs
- 80. Cotton Pouches

- 81. Cotton Ropes
- 82. Cotton Singlets
- 83. Cotton Sling
- 84. Cotton Straps
- 85. Cotton tapes and laces
- 86. Cotton Wool (Non absorbent)
- 87. Crates Wooden & plastic
- 88. (a) Crucibles upto No. 200
- (b) Crucibles Graphite upto No. 500
- (c) Other Crucibles upto 30 kgs.
- 89. Cumblies & blankets
- 90. Curtains mosquito
- 91. Cutters
- 92. Dibutyl phthalate
- 93. Diesel engines upto 15 H.P
- 94. Dimethyl Phthalate
- 95. Disinfectant Fluids
- 96. Distribution Board upto 15 amps
- 97. Domestic Electric appliances as per BIS Specifications:-
- Toaster Electric, Elect. Iron, Hot Plates, Elect. Mixer, Grinders Room heaters & convectors and ovens
- 98. Domestic (House Wiring) P.V.C. Cables and Wires (Aluminium) Conforming to the prescribed BIS Specifications and upto 10.00 mm sq. nominal cross section
- 99. Drawing & Mathematical Instruments
- 100. Drums & Barrels
- 101. Dust Bins
- 102. Dust Shield leather
- 103. Dusters Cotton all types except the items required in Khadi
- 104. Dyes:
 - a. Azo Dyes (Direct & Acid)
 - b. Basic Dyes
- 105. Electric Call bells/buzzers/door bells
- 106. Electric Soldering Iron
- 107. Electric Transmission Line Hardware items like steel cross bars, cross arms clamps arching horn, brackets, etc
- 108. Electronic door bell
- 109. Emergency Light (Rechargeable type)
- 110. Enamel Wares & Enamel Utensils
- 111. Equipment camouflage Bamboo support
- 112. Exhaust Muffler
- 113. Expanded Metal
- 114. Eyelets
- 115. Film Polythene including wide width film
- 116. Film spools & cans
- 117. Fire Extinguishers (wall type)

- 118. Foot Powder
- 119. French polish
- 120. Funnels
- 121. Fuse Cut outs
- 122. Fuse Unit
- 123. Garments (excluding supply from Indian Ordnance Factories)
- 124. Gas mantels
- 125. Gauze cloth
- 126. Gauze surgical all types
- 127. Ghamellas (Tasllas)
- 128. Glass Ampules
- 129. Glass & Pressed Wares
- 130. Glue
- 131. Grease Nipples & Grease guns
- 132. Gun cases
- 133. Gun Metal Bushes
- 134. Gumtape
- 135. Hand drawn carts of all types
- 136. Hand gloves of all types
- 137. Hand Lamps Railways
- 138. Hand numbering machine
- 139. Hand pounded Rice (polished and unpolished)
- 140. Hand presses
- 141. Hand Pump
- 142. Hand Tools of all types
- 143. Handles wooden and bamboo (Procurement can also be made from State Forest

Corpn. and State Handicrafts Corporation)

- 144. Harness Leather
- 145. Hasps & Staples
- 146. Haver Sacks
- 147. Helmet Non-Metallic
- 148. Hide and country leather of all types
- 149. Hinges
- 150. Hob nails
- 151. Holdall
- 152. Honey
- 153. Horse and Mule Shoes
- 154. Hydraulic Jacks below 30 ton capacity
- 155. Insecticides Dust and Sprayers (Manual only)
- 156. Invalid wheeled chairs.
- 157. Invertor domestic type upto 5 kvA
- 158. Iron (dhobi)
- 159. Key board wooden
- 160. Kit Boxes
- 161. Kodali

- 162. Lace leather
- 163. Lamp holders
- 164. Lamp signal
- 165. Lanterns Posts & bodies
- 166. Lanyard
- 167. Latex foam sponge
- 168. Lathies
- 169. Letter Boxes
- 170. Lighting Arresters upto 22 kv
- 171. Link Clip
- 172. Linseed Oil
- 173. Lint Plain
- 174. Lockers
- 175. Lubricators
- 176. L.T. Porcelain KITKAT & Fuse Grips
- 177. Machine Screws
- 178. Magnesium Sulphate
- 179. Mallet Wooden
- 180. Manhole covers
- 181. Measuring Tapes and Sticks
- 182. Metal clad switches (upto 30 Amps)
- 183. Metal Polish
- 184. Metallic containers and drums other than N.E.C. (Not elsewhere classified)
- 185. Metric weights
- 186. Microscope for normal medical use
- 187. Miniature bulbs (for torches only)
- 188. M.S. Tie Bars
- 189. Nail Cutters
- 190. Naphthalene Balls
- 191. Newar
- 192. Nickel Sulphate
- 193. Nylon Stocking
- 194. Nylon Tapes and Laces
- 195. Oil Bound Distemper
- 196. Oil Stoves (Wick stoves only)
- 197. Pad locks of all types
- 198. Paint remover
- 199. Palma Rosa Oil
- 200. Palmgur
- 201. Pans Lavatory Flush
- 202. Paper conversion products, paper bags, envelops, Ice-cream cup, paper cup and saucers & paper Plates
- 203. Paper Tapes (Gummed)
- 204. Pappads
- 205. Pickles & Chutney

- 206. Piles fabric
- 207. Pillows
- 208. Plaster of Paris
- 209. Plastic Blow Moulded Containers upto 20 litre excluding Poly Ethylene

Terphthalate (PET) Containers

- 210. Plastic cane
- 211. Playing Cards
- 212. Plugs & Sockets electric upto 15 Amp
- 213. Polythene bags
- 214. Polythene Pipes
- 215. Post Picket (Wooden)
- 216. Postal Lead seals
- 217. Potassium Nitrate
- 218. Pouches
- 219. Pressure Die Casting upto 0.75 kg
- 220. Privy Pans
- 221. Pulley Wire
- 222. PVC footwears
- 223. PVC pipes upto 110 mm
- 224. PVC Insulated Aluminium Cables (upto 120 sq. mm) (ISS:694)
- 225. Quilts, Razais
- 226. Rags
- 227. Railway Carriage light fittings
- 228. Rakes Ballast
- 229. Razors
- 230. RCC Pipes upto 1200 mm. dia
- 231. RCC Poles Prestressed
- 232. Rivets of all types
- 233. Rolling Shutters
- 234. Roof light Fittings
- 235. Rubber Balloons
- 236. Rubber Cord
- 237. Rubber Hoses (Unbranded)
- 238. Rubber Tubing (Excluding braided tubing)
- 239. Rubberised Garments Cap and Caps etc
- 240. Rust/Scale Removing composition
- 241. Safe meat & milk
- 242. Safety matches
- 243. Safety Pins (and other similar products like paper pins, staples pins etc.)
- 244. Sanitary Plumbing fittings
- 245. Sanitary Towels
- 246. Scientific Laboratory glasswares (Barring sophisticated items)
- 247. Scissors cutting (ordinary)
- 248. Screws of all types including High Tensile
- 249. Sheep skin all types

- 250. Shellac
- 251. Shoe laces
- 252. Shovels
- 253. Sign Boards painted
- 254. Silk ribbon
- 255. Silk Webbing
- 256. Skiboots & shoes
- 257. Sluice Valves
- 258. Snapfastner (Excluding 4 pcs. ones)
- 259. Soap Carbolic
- 260. Soap Curd
- 261. Soap Liquid
- 262. Soap Soft
- 263. Soap washing or laundary soap
- 264. Soap Yellow
- 265. Socket/pipes
- 266. Sodium Nitrate
- 267. Sodium Silicate
- 268. Sole leather
- 269. Spectacle frames
- 270. Spiked boot
- 271. Sports shoes made out of leather (for all Sports games)
- 272. Squirrel Cage Induction Motors upto and including 100 KW440 volts 3 phase
- 273. Stapling machine
- 274. Steel Almirah
- 275. Steel beds stead
- 276. Steel Chair
- 277. Steel desks
- 278. Steel racks/shelf
- 279. Steel stools
- 280. Steel trunks
- 281. Steel wool
- 282. Steel & aluminium windows and ventilators
- 283. Stockinet
- 284. Stone and stone quarry rollers
- 285. Stoneware jars
- 286. Stranded Wire
- 287. Street light fittings
- 288. Student Microscope
- 289. Studs (excluding high tensile)
- 290. Surgical Gloves (Except Plastic)
- 291. Table knives (Excluding Cutlery)
- 292. Tack Metallic
- 293. Taps
- 294. Tarpaulins

- 295. Teak fabricated round blocks
- 296. Tent Poles
- 297. Tentage Civil/Military & Salitah Jute for Tentage
- 298. Textiles manufacturers other than N.E.C. (not elsewhere classified)
- 299. Tiles
- 300. Tin Boxes for postage stamp
- 301. Tin can unprinted upto 4 gallons capacity (other than can O.T.S.)
- 302. Tin Mess
- 303. Tip Boots
- 304. Toggle Switches
- 305. Toilet Rolls
- 306. Transformer type welding sets conforming to IS:1291/75 (upto 600 amps)
- 307. Transistor Radio upto 3 band
- 308. Transistorised Insulation Testers
- 309. Trays
- 310. Trays for postal use
- 311. Trolley
- 312. Trollies drinking water
- 313. Tubular Poles
- 314. Tyres & Tubes (Cycles)
- 315. Umbrellas
- 316. Utensils all types
- 317. Valves Metallic
- 318. Varnish Black Japan
- 319. Voltage Stablisers including C.V.T's
- 320. Washers all types
- 321. Water Proof Covers
- 322. Water Proof paper
- 323. Water tanks upto 15,000 litres capacity
- 324. Wax sealing
- 325. Waxed paper
- 326. Weighing Scale
- 327. Welded Wiremash
- 328. Wheel barrows
- 329. Whistle
- 330. Wicks cotton
- 331. Wing Shield Wipers (Arms & Blades only)
- 332. Wire brushes and Fibre Brushes
- 333. Wire Fencing & Fittings
- 334. Wire nails and Horse shoe nails
- 335. Wire nettings of gauze thicker than 100 mesh size
- 336. Wood Wool
- 337. Wooden ammunition boxes
- 338. Wooden Boards
- 339. Wooden Box for Stamps

- 340. Wooden Boxes and Cases N.E.C. (Not elsewhere classified)
- 341. Wooden Chairs
- 342. Wooden Flush Door Shutters
- 343. Wooden packing cases all sizes
- 344. Wooden pins
- 345. Wooden plugs
- 346. Wooden shelves
- 347. Wooden veneers
- 348. Woollen hosiery
- 349. Zinc Sulphate
- 350. Zip Fasteners