

**Consulate General of India  
Toronto**

No. Tor/Com/201/1/2013

March 19, 2013

**Report for January 1, 2013 to January 31, 2013**

**1. Trends in Bilateral Trade:**

(USD million, from January 1, 2013 to January 31, 2013)

**(i) Bilateral Trade**

(in US \$ Million)

	<b>Export</b>	<b>Import</b>	<b>Total</b>	<b>Growth % of Export</b>	<b>Growth % of Import</b>
<b>Canada's Trade with India</b>	134.71	220.88	355.59	-4.6%	-25.9%
<b>Canada's Total Global Trade</b>	37,877	36,837	74,714	2.6%	3.8%

**(ii) Top 10 items of Export to India**

<b>S. No</b>	<b>Commodity</b>	<b>Period</b>	<b>Percentage Growth (%)</b>	<b>% Share in total Export</b>
1.	07 - Edible Vegetables and Certain Roots and Tubers	Jan 1- Jan 31	2,188%	19.78%
2.	47 - Pulp of Wood and The Like; Waste and Scrap of Paper or Paperboard	"	27.4%	14.05%
3.	48 - Paper, Paperboard and Articles Made From These Materials	"	30.8%	13.21%
4.	88 - Aircrafts and Spacecrafts	"	-35.8%	11.75%
5.	84 - Nuclear Reactors, Boilers, Machinery and Mechanical Appliances	"	46.2%	7.83%
6.	27- Mineral Fuels, Mineral Oils, Bituminous Substances and Mineral Waxes	"	110,903%	5.12%
7.	72- Iron and Steel	"	116.1%	4.21%
8.	85 - Electrical or Electronic Machinery and Equipment	"	-3.0%	3.88%
9.	39 - Plastics and Articles Thereof	"	50.7%	3.13%
10.	90 - Optical, Medical , Photographic, Scientific and Technical Instrumentation	"	-38.3%	2.58%

**(iii) Top 10 items of Export to the World**

<b>S. No</b>	<b>Commodity</b>	<b>Period</b>	<b>Percentage Growth (%)</b>	<b>% Share in total Export</b>
1.	27- Mineral Fuels, Mineral Oils, Bituminous Substances and Mineral Waxes	Jan 1- Jan 31	1.4%	28.62%
2.	87-Motor Vehicles, Trailers, Bicycles, Motorcycles and Other Similar Vehicles	"	-10.3%	11.09%
3.	84 -Nuclear Reactors, Boilers, Machinery and Mechanical Appliances	"	-5.2%	6.50%
4.	71-Pearls, Precious Stones or Metals, Coins & Jewellery	"	9.5%	6.28%
5.	85 -Electrical or Electronic Machinery and Equipment	"	-2.1%	3.05%
6.	39-Plastics & Articles Thereof	"	4.2%	2.70%
7.	44-Wood and Articles of Wood (Incl. Wood Charcoal)	"	32.5%	2.26%
8.	88 -Aircrafts & Spacecrafts	"	45.3%	2.22%
9.	10-Cereals	"	51.4%	1.99%
10.	76 -Aluminum and Articles	"	4.3%	1.96%

**(iv) Top 10 items of Import from India****(in US \$ Million)**

<b>S. No</b>	<b>Commodity</b>	<b>Period</b>	<b>Percentage Growth (%)</b>	<b>% Share in total Import</b>
1.	29-Organic Chemicals (Including Vitamins, Alkaloids and Antibiotics)	Jan 1- Jan 31	-26.7%	12.32%
2.	84 -Nuclear Reactors, Boilers, Machinery and Mechanical Appliances	"	26.9%	8.03%
3.	73-Articles of Iron or Steel	"	-36.5%	7.41%
4.	62-Woven Clothing and Articles of Apparel	"	2.3%	7.33%
5.	30-Pharmaceutical Products	"	46.5%	6.99%
6.	71-Pearls, Precious Stones or Metals, Coins and Jewellery	"	7.8%	6.93%
7.	61-Knitted or Crocheted Clothing & Articles of Apparel	"	3.4%	4.90%
8.	63-Other Made-Up Textile Articles and Worn Clothing	"	-4.5%	4.51%
9.	85 - Electrical or Electronic Machinery and Equipment	"	-34.5%	3.07%
10.	87 - Motor Vehicles, Trailers, Bicycles, Motorcycles and Other Similar Vehicles	"	44%	3.06%

**(v) Top 10 items of Import from the World****(in US \$ Million)**

<b>S. No</b>	<b>Commodity</b>	<b>Period</b>	<b>Percentage Growth (%)</b>	<b>% Share in total Import</b>
1.	84-Nuclear Reactors, Boilers, Machinery and Mechanical Appliances	Jan 1- Jan 31	0	13.82%
2.	87-Motor Vehicles, Trailers, Bicycles, Motorcycles and Other Similar Vehicles	“	-2.4%	12.91%
3.	27-Mineral Fuels, Mineral Oils, Bituminous Substances and Mineral Waxes	“	12.3%	12.89%
4.	85-Electrical or Electronic Machinery and Equipment	“	-1.6%	9.07%
5.	39-Plastics and Articles Thereof	“	2.7%	3.33%
6.	71-Pearls, Precious Stones or Metals, Coins and Jewellery	“	3.3%	3.20%
7.	90-Optical, Medical , Photographic, Scientific and Technical Instrumentation	“	-0.5%	2.85%
8.	30-Pharmaceutical Products	“	-0.8%	2.79%
9.	73-Articles of Iron or Steel	“	0.7%	2.73%
10.	94 - Furniture, and Stuffed Furnishings; Lamps and Illuminated Signs; Prefabricated Buildings	“	5.1%	2.00%

**(vi) Top 5 competitors of India's top 5 exports**

1.	29 -Organic Chemicals (Including Vitamins, Alkaloids and Antibiotics)	United States, China, France (incl. Monaco, French Antilles), Switzerland, Ireland
2.	84 -Nuclear Reactors, Boilers, Machinery and Mechanical Appliances	United States, China, Germany, Mexico, Japan
3.	73-Articles of Iron or Steel	United States, China, Mexico, Japan, Taiwan
4.	62 - Woven Clothing and Articles of Apparel	China, Bangladesh, United States, Vietnam, Cambodia (Kampuchea)
5.	30-Pharmaceutical Products	United States, Switzerland, Germany, United Kingdom (U.K.), Italy (includes Vatican City State)

**(vii) Significant Trends**

<b>S. No</b>	<b>Details of significant trends</b>	<b>Analysis</b>
	NA	NA

## 2. Important India related statements of commercial significance by political leaders, think tanks, chambers, associations etc.

Prime Minister of Canada, Stephen Harper lauded the entrepreneurial spirit of Gujarat and said that the state is playing an important role in strengthening Canada-India relations. In a letter to Chief Minister Narendra Modi, the Canadian PM said that Gujarat, one of India's most dynamic and industrious states, is world-renowned for its entrepreneurial spirit. "The state is an important partner for Canada thanks to its strategic location, strong economic credentials, and multilingual skilled workforce," Harper said in the letter. Canada is one of the partners of Vibrant Gujarat Summit 2013. Describing Vibrant Gujarat Summit as an international platform which provides a wonderful opportunity to foster new commercial relationships and enhance people-to-people ties, Harper said that Canada recently opened a trade office in Ahmedabad to facilitate new business and trade opportunities for Canada and the Gujarati community. "I would like to thank the Chief Minister Narendra Modi and Gujarat government for their contributions to strengthening Canada-India relations," the Canadian Prime Minister added.

Source: Daily News and Analysis

Canada and India are likely to sign a comprehensive economic partnership agreement this year that could raise bilateral trade to 15 billion dollars in two years and substantially boost two-way investments, Canadian Minister of International Trade, Ed Fast said. The Minister said that the proposed pact could boost Canada's economy by at least 6 billion Canadian dollars. "That translates to almost 40,000 new jobs across the country, or a 500 dollar boost to the average Canadian family's annual income," he said. The Minister added that Canada has identified core economic opportunities in India in the energy, agriculture, infrastructure and education sectors. "The economy remains our government's top priority, and securing access to large, dynamic and fast-growing markets, such as India, is a key part of the most ambitious trade expansion plan in our nation's history," Fast said. Source: Press Trust of India

## 3. Market Access

### a. Alerts on SPS/ TBT notifications, import procedures, export restrictions put in place; change in trade policy:

S. No	Notification no. and date	Details	Effective from
	None		

### b. Alerts on Trade Defence Measures taken by respective country: (Special Safeguard, antidumping, CVD or Anti-subsidy)

S. No	Notification no. and date	Details of products/ sectors affected	Effective from
	None		

### c. Feedback from major Indian industries/ other commercial concerns set up in Canada and Indian trade visitors to Canada

S. No	Name of business house	Activity sector	Trade barrier issues if any	General feedback
	N.A.	N.A.	N.A.	N.A.

**d. Feedback on major trade fairs / BSM including Indian participation (whether or not supported by MAI funds):**

S. No	Particulars of Trade Fair, dates etc.	Number of participants from India	List of large participants	Feedback received
	N.A.	N.A.	N.A.	N.A.

**e. Feedback from local commercial visitors to trade fairs in India, including under BSM. Number of Business Visas issued:**

S. No	Particulars of Trade Fair, dates etc.	No. of participants	List of large participants	No. of Business Visas issued	Feedback received
1.	N.A.	N.A.	N.A.	Total 389	None

**4. Investment:**

**a. Opportunities for investments / assets on offer / major company divestment:**

S. No	Particulars of the asset/ company	Contact details
	N.A.	N.A.

**b. Information on Tender Notices of Interest to Indian project exporters (USD 15 million & above) None**

Information on tender notices of value less than USD 15 million can be accessed from [www.merx.com](http://www.merx.com)

**c. Information regarding upcoming major investments in India from Canada:**

S. No	Particulars of the asset/ company	Sector of investment	Quantum of investment
1.	Calgary-based Pure Technologies Ltd. has been awarded new work related to water pipelines by clients in India. The total value of the contracts, which also includes work in the Middle East, is approximately C\$1.4 million and the work is expected to be completed in the first quarter of 2013.	Water	Approx C\$ 1.4 million

**5. Details of activities carried out of Trade Promotion budget:**

BE for 2012-13	RE for 2012-13	Amount utilized	Details of activity
Rs. 2,00,000	Rs. 1,25,000	Nil	N.A.

**6. Action taken on the previous JWG's, Joint Commissions, sub-commissions etc. (issues that Mission had to follow up with host government):**

S. No	Details of JWG/ JEC	Action Point	Action Taken
	N.A.	N.A.	N.A.

**7. Trade Queries for Imports / Exports**

S. No	Enquiry originator	Product	Nature Import / Export	Action taken
1.	Viking Filters New Delhi	Oil, fuel & Hydraulic filters	Export	Lists of importers of products requested sent
2.	H.I. Agency Mumbai	Dyestuffs	Export	Lists of importers of products requested sent
3.	B R K Minerals Rajasthan	Minerals Powder, Borax Anyhdrous	Export	Lists of importers of minerals sent
4.	Omni Lens Pvt. Ltd. Ahmedabad	Intraocular lens and other ophthalmic products	Export	Lists of importers of products requested sent
5.	Line O Matic Graphic Industries Ahmedabad, Gujarat	Exercise book making machinery	Export	Lists of importers of products requested sent
6.	Rangani International Rajkot, Gujarat	Marine products	Export	Lists of importers of products requested sent
7.	Kreasions Kolkatta	Fashion garments and accessories	Export	Lists of importers of apparel sent
8.	Domotex India New Delhi	Healthcare and Personal Care products, food supplements and Nutraceuticals.	Export	Lists of importers of products requested sent
9.	Ajay Organics Pvt. Ltd. Ahmedabad, Gujarat	Dyes intermediates, Pigments & Pharma Intermediates	Export	Lists of importers of pharmaceutical companies sent
10.	Surya Forge Pvt. Ltd. Ludhiana, Punjab	Hand tools, cycle parts and scaffolding	Export	Lists of importers of hand tools and bicycle parts sent
11.	Urvesh Psyllium Ind. Ltd. Gujarat	Psyllium Husk & Powder	Export	Lists of importers of psyllium husk sent
12.	Shrihari International Madurai, Tamil Nadu	Agri-products (fruits, vegetables, spices etc.	Export	Lists of grocery stores sent

13.	Madhav International Gujarat	Spices, Indian snacks and agricultural products	Export	Lists of importers of products requested sent
14.	Swastik Exports Jodhpur, Rajasthan	Siliceous Earth powder, China clay, Bentonite, Kaolin	Export	Lists of importers of minerals sent
15.	Shree Mahalaxmi Agro Farms Pvt. Ltd. Kolhapur, Maharashtra	Canned Mango Pulp and Fresh Alphonso Mango and Kesar Mango	Export	Lists of grocery stores sent
16.	APAN India Exports Ludhiana	Diesel engines, diesel engine gen sets & agricultural pumping sets	Export	Lists of importers of diesel engines sent
17.	Turakhia Textiles Pvt. Ltd. Mumbai	Book binding cloth, Fusible Interlining (LDPE & HDPE), Tracing cloth, Emery Cloth, etc.	Export	Lists of importers of products requested sent

## 8. Any other issue of importance

As a partner country, Canada had significant presence at the 2013 Vibrant Gujarat Global Business Summit (VG2013), from January 11 to 13, in Gandhinagar, Gujarat. With precursor events starting on January 8, VG2013 brought together business leaders, investors, corporations, industry experts, policy and opinion makers and over 500 exhibitors with over 40,000 visitors attending from India and more than 100 countries. Highlights of Canada's presence at VG2013 included: Canada Country seminar on January 11; Canada-Gujarat Trade and Investment Opportunities seminar on January 12; Canada Business Partnering Forum (match-making event); Canada Pavilion with provincial representations at the Trade Show and an Education Pavilion at the Trade Show. Delegates also participated in the International Conference for Academic Institutions on January 9 and 10, the Innovation Convention on January 9 and the Technology Convention on January 10. Source: High Commission of Canada, New Delhi

The Indo-Canada Chamber of Commerce (ICCC) led a multi-city, multi-sector trade mission to India from January 2-17, 2013. The 117 member delegation representing various sectors such as trade, banking, construction, food security, education, energy security and infrastructure visited Mumbai, Bangalore, Kochi, Ahmedabad and Delhi. The delegates also participated in the Pravasi Bharatiya Divas, and in Ahmedabad-Gandhinagar in Vibrant Gujarat. The Mayors of both Markham and Brampton also joined the mission and led large delegations from their cities.

Source: Indo Canada Chamber of Commerce

Calgary-based Pure Technologies Ltd. was awarded new work related to water pipelines by clients in India. The total value of the contracts, which also includes work in the Middle East was approximately C\$1.4 million. Pure Technologies is an international asset management technology and services company which has developed technologies for inspection, monitoring and management of critical infrastructure. Source: Pure Technologies Ltd. Press Release

Gujarat State Fertilizers and Chemicals Ltd. (GSFC), a National Stock Exchange of India-listed firm that manufactures fertilizers and chemicals, signed a deal on January 10th, through which it will invest up to \$60-million in Okotoks, Alberta based Karnalyte Resources Inc., and buy potash from the company for at least 20 years. "At present, India is fully dependent on imports of potash. This is a significant partnership by an Indian fertilizer manufacturing company with a potash mining company abroad to procure high-quality potash for the Indian market," Atanu Chakraborty, Managing Director of GSFC, said. The deal will see GSFC initially purchase \$45-million worth of Karnalyte stock at \$8.15 a share, taking a 19.98-per-cent stake in the company.

Source: Globe and Mail

Citizenship, Immigration and Multiculturalism Minister Jason Kenney recently completed a productive visit to India. Minister Kenney visited Cochin, Kerala, to attend the Pravasi Bharatiya Divas (PBDs), a large gathering of India's overseas diaspora at which he spoke on Canada's model of pluralism, and the success of the more than one million Canadians of Indian origin. He was joined by Member of Parliament Joe Daniel and Senator Asha Seth. He also met with External Affairs Minister Shri Salman Khurshid and Minister of State for External Affairs Preneet Kaur, to discuss matters of mutual interest as Canada and India continue to strengthen human and commercial ties. He also visited New Delhi, Amritsar, Goa and Gandhinagar, Gujarat to attend the Vibrant Gujarat 2013 Summit, where he was joined by Members of Parliament Patrick Brown and Devinder Shory. Source: Citizenship and Immigration Canada

Premier Greg Selinger led a trade mission to India from January 27th for 10 days. "Manitoba's family and cultural connections to India run deep and, as one of the world's fastest growing economies, India represents huge opportunities for Manitoba businesses," said Selinger. Manitoba businesses and professional organizations on the trade mission included representatives from the Winnipeg Chamber of Commerce, Westeel, Cubex, Magellan Aerospace, CentrePort Canada, Maxim Truck and Trailer, Johnson Waste Management, RBC, Innovate Manitoba, Yes! Winnipeg, Parenty Reitmeier, World Trade Centre Winnipeg and the Association of Professional Engineers and Geoscientists of Manitoba. Manitoba educational and research-focused participants on the trade mission included representatives from Red River College, Winnipeg Technical College, Brandon University, the University of Manitoba, the University of Winnipeg and the International Institute for Sustainable Development. The trip included stops in Delhi and Mumbai along with several smaller centres including Chandigarh, Bhanohar, Sawaddi, Ludhiana, Agra and Ahmadabad. Source: Office of Premier of Manitoba

The inaugural Times of India Film awards will be held in Vancouver. The province will provide \$9.5-million in matching funding to the Times Group to produce the event, and a further \$1.5-million is being budgeted for related activities, including a B.C.-India Global Business Forum. Officials say the immediate economic benefit of playing host to the awards will range between \$13-million and \$18-million. "The Times of India communicates with 90 million people every single day and they'll be communicating about British Columbia to the people that they speak to," British Columbia Premier Christy Clark said. Source: Globe and Mail

REpower Systems SE, a subsidiary of Suzlon Group signed a deal with EDF EN Canada Inc., for delivery of wind turbines for a 350-MW project in Quebec, Canada. The Riviere-du-Moulin wind farm, with a total rated output of 350 MW, would be the largest project for REpower, Suzlon said in a communication to the stock exchanges. It said the wind farm project to be established north of the City of Quebec, would be developed in two phases. Construction of the



first phase for 150 MW would begin this year and commissioned in December 2014. The second phase of 200 MW is set for commissioning in December 2015. Source: Hindu Business Line