

**Consulate General of India  
Toronto**

No. Tor/Com/201/1/2012

November 19, 2012

**Report for September 1, 2012 to September 30, 2012**

**1. Trends in Bilateral Trade:**

(USD million, from January 1, 2012 to September 30, 2012)

**(i) Bilateral Trade**

(in US \$ Million)

	Export	Import	Total	Growth % of Export	Growth % of Import
<b>Canada's Trade with India</b>	1,858	2,202	4,060	2.6%	15.6%
<b>Canada's Total Global Trade</b>	340,088	346,551	686,639	1.2%	2.6%

**(ii) Top 10 items of Export to India**

S. No	Commodity	Period	Percentage Growth (%)	% Share in total Export
1.	07 - Edible Vegetables and Certain Roots and Tubers	Jan-Sep 2012	-22.5%	21.13%
2.	88 - Aircrafts and Spacecrafts	"	76.7%	11.33%
3.	31 - Fertilizers	"	-5.8%	8.18%
4.	27 - Mineral Fuels, Mineral Oils, Bituminous Substances and Mineral Waxes	"	259.3%	8.17%
5.	71 - Pearls, Precious Stones or Metals, Coins and Jewellery	"	-15.7%	7.05%
6.	48 - Paper, Paperboard and Articles Made From These Materials	"	-47.6%	6.64%
7.	47 - Pulp of Wood and The Like; Waste and Scrap of Paper or Paperboard	"	75.3%	6.23%
8.	84 - Nuclear Reactors, Boilers, Machinery and Mechanical Appliances	"	-22.6%	5.21%
9.	26 -Ores, Slag and Ash	"	166.5%	4.69%
10.	72 - Iron and Steel	"	105.1%	4.12%

**(iii) Top 10 items of Export to the World**

<b>S. No</b>	<b>Commodity</b>	<b>Period</b>	<b>Percentage Growth (%)</b>	<b>% Share in total Export</b>
1.	27- Mineral Fuels, Mineral Oils, Bituminous Substances and Mineral Waxes	Jan-Sep 2012	0.8%	25.80%
2.	87-Motor Vehicles, Trailers, Bicycles, Motorcycles and Other Similar Vehicles	"	17.7%	13.23%
3.	84 -Nuclear Reactors, Boilers, Machinery and Mechanical Appliances	"	5.4%	7.27%
4.	71-Pearls, Precious Stones or Metals, Coins & Jewellery	"	-14.2%	5.07%
5.	85 -Electrical or Electronic Machinery and Equipment	"	0.2%	3.33%
6.	39-Plastics & Articles Thereof	"	-1.3%	2.72%
7.	44-Wood and Articles of Wood (Incl. Wood Charcoal)	"	5.8%	2.18%
8.	88 -Aircrafts & Spacecrafts	"	3.2%	2.10%
9.	26 -Ores, Slag and Ash	"	3.5%	1.92%
10.	76 -Aluminum and Articles Thereof	"	-15.2%	1.91%

**(iv) Top 10 items of Import from India**

<b>S. No</b>	<b>Commodity</b>	<b>Period</b>	<b>Percentage Growth (%)</b>	<b>% Share in total Import</b>
1.	29-Organic Chemicals (Including Vitamins, Alkaloids and Antibiotics)	Jan-Sep 2012	28.6%	12.17%
2.	73-Articles of Iron or Steel	"	67.6%	9.35%
3.	71-Pearls, Precious Stones or Metals, Coins & Jewellery	"	-0.9%	6.51%
4.	62-Woven Clothing and Articles of Apparel	"	-5.9%	5.79%
5.	84 -Nuclear Reactors, Boilers, Machinery and Mechanical Appliances	"	15.9%	5.73%
6.	30-Pharmaceutical Products	"	35.3%	5.39%
7.	27-Mineral Fuels, Mineral Oils, Bituminous Substances and Mineral Waxes	"	21.7%	5.13%
8.	63-Other Made-Up Textile Articles and Worn Clothing	"	29.7%	4.12%
9.	61-Knitted or Crocheted Clothing and Articles of Apparel	"	-27.9%	4.07%

**(in US \$ Million)**

10.	13-Lac, Gums, Resins and Other Vegetable Saps and Extracts	“	366.9%	3.40%
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**(v) Top 10 items of Import from the World**

(in US \$ Million)

S. No	Commodity	Period	Percentage Growth (%)	% Share in total Import
1.	87-Motor Vehicles, Trailers, Bicycles, Motorcycles and Other Similar Vehicles	Jan-Sep 2012	10.4%	15.54%
2.	84-Nuclear Reactors, Boilers, Machinery and Mechanical Appliances	“	5.6%	14.70%
3.	27-Mineral Fuels, Mineral Oils, Bituminous Substances and Mineral Waxes	“	-4.1%	11.19%
4.	85-Electrical or Electronic Machinery and Equipment	“	0.5%	9.47%
5.	39-Plastics and Articles Thereof	“	5.0%	3.34%
6.	71-Pearls, Precious Stones or Metals, Coins and Jewellery	“	-15.0%	3.21%
7.	90-Optical, Medical , Photographic, Scientific and Technical Instrumentation	“	7.1%	2.89%
8.	73-Articles of Iron or Steel	“	13.4%	2.66%
9.	30-Pharmaceutical Products	“	-2.7%	2.63%
10.	94-Furniture, and Stuffed Furnishings; Lamps and Illuminated Signs; Prefabricated Buildings	“	10.6%	1.97%

**(vi) Top 5 competitors of India's top 5 exports**

1.	29 -Organic Chemicals (Including Vitamins, Alkaloids and Antibiotics)	United States, China, Ireland, Switzerland, Germany
2.	73-Articles of Iron or Steel	United States, China, Japan, Taiwan, Mexico
3.	71-Pearls, Precious Stones or Metals, Coins and Jewellery	United States, Peru, Argentina, United Kingdom (U.K.), Chile
4.	62 - Woven Clothing and Articles of Apparel	China, Bangladesh, United States, Vietnam, Mexico
5.	84 -Nuclear Reactors, Boilers, Machinery and Mechanical Appliances	United States, China, Mexico, Japan, Germany

(vii) Significant Trends

S. No	Details of significant trends	Analysis
	NA	NA

**2. Important India related statements of commercial significance by political leaders, think tanks, chambers, associations etc.**

Canadian Foreign Minister John Baird, on his arrival in India, said the objective of his India trip was to deepen an already-strong relationship between the two countries. "Canada remains deeply committed to the negotiations toward the Canada-India comprehensive economic partnership agreement, the administrative arrangements to the Nuclear Cooperation Agreement and the audiovisual co-production agreement. "This visit signals a strong commitment to completing these important initiatives," he was quoted as saying in an official statement. "Our government is pursuing the most ambitious trade expansion plan in our country's history," Baird said adding Canada was aiming "to deepen trade and investment ties with large, dynamic and high-growth markets around the world".

On September 13<sup>th</sup>, the Honourable Lynne Yelich, Minister of State for Western Economic Diversification, met with national and international delegates attending the Saskatchewan portion of the Canada India Agriculture and Food Processing Forum to highlight the Harper Government's commitment to trade and investment with India. "Our Government recognizes India's growing importance as a leader in global commerce, as well as its development into one of the world's largest emerging markets," said Minister Yelich. "Creating new export markets for Canadian-made products will stimulate economic growth which will preserve our Canadian economic advantage now and in the future."

**3. Market Access**

**a. Alerts on SPS/ TBT notifications, import procedures, export restrictions put in place; change in trade policy:**

S. No	Notification no. and date	Details	Effective from
	None		

**b. Alerts on Trade Defence Measures taken by respective country: (Special Safeguard, antidumping, CVD or Anti-subsidy)**

S. No	Notification no. and date	Details of products/ sectors affected	Effective from
	None		

**c. Feedback from major Indian industries/ other commercial concerns set up in Canada and Indian trade visitors to Canada**

S. No	Name of business house	Activity sector	Trade barrier issues if any	General feedback
	N.A.	N.A.	N.A.	N.A.

**d. Feedback on major trade fairs / BSM including Indian participation (whether or not supported by MAI funds):**

S. No	Particulars of Trade Fair, dates etc.	Number of participants from India	List of large participants	Feedback received
	N.A.	N.A.	N.A.	N.A.

**e. Feedback from local commercial visitors to trade fairs in India, including under BSM. Number of Business Visas issued:**

S. No	Particulars of Trade Fair, dates etc.	No. of participants	List of large participants	No. of Business Visas issued	Feedback received
1.	Mining Exploration Convention & Trade Show Aug 30-Sep. 1, Bangalore	1	N.A.	Total visas for September 250	None
2.	Emerging Kerala Congress Sep. 12-14, Kochi	35	N.A.		None
3.	Annapoorna Trade Show Sep. 26-28, Mumbai	4	N.A.		None

**4. Investment:**

**a. Opportunities for investments / assets on offer / major company divestment:**

S. No	Particulars of the asset/ company	Contact details
1.	None	N.A.

**b. Information on Tender Notices of Interest to Indian project exporters (USD 15 million & above) None**

Information on tender notices of value less than USD 15 million can be accessed from [www.merx.com](http://www.merx.com)

**c. Information regarding upcoming major investments in India from Canada:**

S. No	Particulars of the asset/ company	Sector of investment	Quantum of investment
1.	Scotiabank signs referral deal with Kotak Mahindra Bank Ltd. to provide banking services to Indo-Canadians seeking services in India and to people emigrating to Canada.	Banking	N.A.

**5. Details of activities carried out of Trade Promotion budget:**

BE for 2012-13	RE for 2012-13	Amount utilized	Details of activity
Rs. 2,00,000	-	Nil	N.A.

**6. Action taken on the previous JWG's, Joint Commissions, sub-commissions etc. (issues that Mission had to follow up with host government):**

S. No	Details of JWG/ JEC	Action Point	Action Taken
	NA	NA	N.A.

**7. Trade Queries for Imports / Exports**

S. No	Enquiry originator	Product	Nature Import / Export	Action taken
1.	Natural India Stones Jaipur, Rajasthan	Slate, sandstone, granite, marble, quartz and quartzite	Export	Lists of importers of marble, granite and quartz sent
2.	Nature Fresh Exports Indore, Madhya Pradesh	Soyabean products	Export	Lists of importers of soyabean and grocery stores sent
3.	Atul International Mumbai	Ball Bearings including linear motion ball bearing, spherical roller bearings	Export	Lists of importers of products requested sent
4.	Krishna Agrotech Limited Kolkatta, West Bengal	Biscuits, spices, herbal tea, cereals, juices, pickle, jam and jelly	Export	Lists of importers of tea, spices, juices and grocery stores sent
5.	Rashi Exim New Delhi	Home furnishings and floorings	Export	Lists of importers of home furnishings and carpets sent
6.	Elica Vitrified Pvt. Ltd. Gujarat	Vitrified Tiles	Export	Link to industry Canada website for list of importers sent
7.	Wise Exports Gujarat	PVC Products	Export	Link to industry Canada website for list of importers sent
8.	Home Made Supplies Aligarh, Uttar Pradesh	Furniture Hardware, Home Décor, Garden Accessories	Export	Lists of importers of home furnishings sent
9.	Vivan International Kolkatta	Silk scarves , shawls & stoles, plain and embroidered fabrics	Export	Lists of importers of apparel sent
10.	Patgro Exim Pvt. Ltd. Rajkot, Gujarat	Agricultural products	Export	List of importers of agricultural products sent

11.	Corel Pharma Chem Ahmedabad, Gujarat	Acrylic Polymers	Export	Lists of importers of pharmaceutical products and cosmetics sent
12.	Indian Products International Marketing Mumbai	Coating Material	Export	Link to industry Canada website for list of importers sent
13.	EPP Composites Pvt. Ltd. Rajkot, Gujarat	Agricultural commodities	Export	Lists of importers of agricultural products
14.	Plastico Fab (India) Pvt. Ltd. Indore, Madhya Pradesh	HDPE/ PP Woven Sacs & Tarpaulins	Export	Link to industry Canada website for list of importers sent
15.	Panchratna Steel Pune	Ferrous and non- ferrous metal	Export	Lists of importers of steel pipes, sheets and coils sent
16.	ARS International New Delhi	Rice, wheat & wheat products, sugar, coffee beans	Export	Lists of importers of rice, wheat and sugar sent
17.	Radical Scientific Equipments Pvt. Ltd. Ambala	Microscopes and educational laboratory items	Export	Link to industry Canada website for list of importers sent
18.	B.T. Internationals Rajkot, Gujarat	Cotton bales, spinning yarn, peanuts, sesame seeds, spices		Lists of importers of cotton, sesame seeds and spices sent

### 8. Any other issue of importance

Mr. Ralanthung Yanthan, Deputy Speaker, Nagaland Legislative Assembly, visited Toronto during 3-5 September, 2012 for pre-conference study tour prior to his visit to Colombo, Sri Lanka for attending 58th Commonwealth Parliamentary Association (CPA) Conference as a Delegate of CPA Branch, Nagaland.

A 38-member official delegation of Empowered Committee of the State Finance Ministers led by Shri Sushil Kumar Modi, Deputy Chief Minister, Bihar, visited Toronto during Sept 12-16 to study the implementation of Harmonised Sales Tax in Canada in the context of introducing Goods and Services Tax (GST) in India. There were 8 ministers including the Chairman and officers representing 13 States, NCT of Delhi and UT of Chandigarh. The delegation had a tour of the Ontario Legislative Assembly and witnessed the house proceedings. Mr. Brad Duguid, Minister of Economic Development and Innovation, and Mr. Harinder S. Takhar, Minister of Government Services, received the delegation on behalf of the Ontario Government. They had an interactive session which lasted for about 45 minutes. The senior Finance Ministry officials led by an Associate Deputy Minister made comprehensive presentation before the visiting delegation on the HST system. The Canada-India Business Council (C-IBC) organised round table which had

a lineup of impressive panellist from KPMG, Baker & McKenzie and MOWAT Centre for Policy Innovation. The Indo-Canada Chamber of Commerce (I-CCC) also organised separate roundtable and dinner reception. The I-CCC roundtable included speakers like Mr. John Wilkinson, former Ontario Revenue Minister, and experts from Ernst & Young and PricewaterhouseCoopers.

Fertiliser major IFFCO said it has identified land in Canada for setting up a gas-based urea plant at a cost of \$1.2 billion and expects the facility to be operational in the next five years. Early this year, IFFCO had announced setting up of a urea plant in Canada with a capacity of 1.27 million tonnes via joint venture with a local partner there. "Much progress has been made in Canada. Land has been ear-marked in Quebec government's Becancour Waterfront Industrial Park. We are hopeful of getting environment clearance in 2-3 years," IFFCO Chairman and Managing U S Awasthi said. The IFFCO has also tied up with a company for shale gas supply and is doing feasible study for seeking environment approval. After the green nod, production should start from 2017-18, he said. In July, the IFFCO and Canadian firm Pacific Gateway Energy, Canada formed a JV firm "IFFCO Canada Enterprise Limited" in Quebec, he added. The proposed Canada plant will be IFFCO's fifth ammonia urea plant. Source: Press Trust of India

India's biggest gas transporter and marketer GAIL is eyeing a stake in Canaport liquefied natural gas (LNG) project in Canada, put on the block by energy giant Repsol. GAIL is exploring a participating interest in a consortium led by Spanish major Gas Natural Fenosa (GNF). Repsol is seeking buyers for its 75% stake in Canaport, valued at C\$550 million (Rs 3,115 crore), as part of a move to sell LNG assets in Canada, Peru and Trinidad & Tobago. Canaport has a regasification plant at Saint John, an international seaport on North American east coast. India's state-owned company will be a minority partner in the GNF consortium. Canaport LNG project is an import hub, or a regasification terminal. The terminal has capacity of 1.2 billion cubic feet (bcf) per day and can be expanded to 2 bcf per day. Source: Times of India

Western Potash Corp, a junior mining company looking for outside capital to help build a potash mine in Western Canada, said that it was talking about a joint venture with India's Rashtriya Chemicals and Fertilizers Ltd., among others. Western Potash plans to build the Milestone mine southeast of Regina, Saskatchewan, by 2016 and eventually produce 2.8 million tonnes of potash, a key soil nutrient for growing crops. "We have talked to and are talking to (Rashtriya)," said John Costigan, vice-president of corporate development for Vancouver-based Western Potash. Source: Globe and Mail

Dr. Saumitra Chaudhri, Member Planning Commission, and Member, Prime Minister's Economic Advisory Council, visited Toronto from September 17-19. During his visit he gave a presentation on the topic, "The Indian Economy & Energy: The Perspective" at a roundtable organized by the Canada-India Business Council. He also met with representatives from Gowlings, Process Research Ortech and Electrovaya. He had come to Toronto after his tour of Vancouver, Calgary, Halifax and St. John.

Mr. Mohammad Haleem Khan, Secretary, Department of Disinvestment, and Mr. G. U. Ahmed, Deputy Secretary, Department of Disinvestment, visited Toronto from September 18-22 to explore possibility of tapping Sovereign Wealth Funds in disinvestment programme of GOI and address concerns of FIIs regarding disinvestment policy. He met senior officials of C. I. Investment, Canada Pension Plan Investment Board and Ontario Teacher's Pension Plan. Mr. Khan spoke to participants on India's \$6 billion disinvestment target in current fiscal and specific



opportunities for Canadian institutional investors at a round table organized by the Canada India Business Council. Secretary also spoke at a breakfast session organized by TiE Toronto.

In order to boost two-way investments and co-operation in the mining sector, India and Canada would set up a Centre of Excellence for training personnel in the field. As per a pact, which was signed in 2010, Indian School of Mines, Dhanbad, IIT Kharagpur and four universities in Canada would set up a Centre of Excellence for training personnel in mining. "We have the India-Ontario MoU (Memorandum of Understanding) on mining, one of the first MoUs of its kind," Aaron Rosland, Counsellor (Commercial-Ontario), head of the Ontario International Marketing Centre in India said. The MoU aims at promoting Canadian investment in the fields of mining and mineral exploration and exploitation to encourage and foster mining investment, transfer of technology and joint ventures. "We have a Working Group in the Ministry of Mines, both India and Ontario which was here in July, this year, to discuss the proposal further," Rosland said. "40 per cent of minerals: gold, copper, nickel, silver, zinc-are exported from Canada, one of the biggest component contributing to the Ontario government." "The reasons why Indian companies should invest in Ontario are government support, stable economy and minimizing geo-political risk," Rosland said, adding that mining is a risky business and the government is working towards reducing risk for companies. Source: Economic Times

A number of Indian companies are in "discussions" to acquire or invest in Alberta's energy companies, the latest sign of growing foreign interest in Canada's vast reserves of oil and gas assets. Indian Consul General Preeti Saran said deepening interest in Canadian energy assets is coming from both Indian private and public-sector companies, including the Reliance Group and ONGC Videsh Ltd. "We would definitely be in need of energy and we are aware that Canada has rich resources, of particularly oil sands and oil," Ms. Saran said. "Discussions have been initiated. There has been a lot of interest and interaction that has taken place." Although she is not privy to the details of those talks, Ms. Saran said Indian companies are exploring those possibilities at time when Canada is increasingly considered "an important partner in India's growth story." Although deal makers say India has attempted on a number of occasions to acquire Canadian oil and gas assets, it has lost out to other bidders because head office approval of takeover offers is notoriously slow. Ms. Saran was quick to counter that perception, arguing the Indian private sector is "as dynamic as any other private sector in any other part of the world." Moreover, so-called Navratna companies, or high-performing public sector enterprises such as ONGC Videsh, have made significant overseas investments, she said.

Source: Globe and Mail

McCain Foods India, potato supplier to Mc Donald's, is mulling to double the contract farming area to 8,000 acres in Gujarat. Also, Mc Donald's has decided to go for capital infusion worth Rs 750 crore to unveil 250 new restaurants in the upcoming 3-5 years in India. McDonald's has decided to raise its potato procurement in Gujarat from 30,000 tonnes currently to 50,000 tonnes within three years as a main ingredient for stores across India. McCain had established its potato processing unit in Mehsana, Gujarat, in 2007, at an investment of nearly Rs 100 crores. Currently, the firm has contracted nearly 1,200 farmers more than 4,000 acres in Gujarat for cultivating 'processed quality' potatoes. The organised market size for snack foods in India is nearly Rs 3,000 crore per annum and potato is considered as a prominent ingredient part of it.

Source: Hindu Business Line

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