

**Consulate General of India
Toronto**

No. Tor/Com/201/1/2012

December 26, 2012

Report for October 1, 2012 to October 31, 2012

1. Trends in Bilateral Trade:

(USD million, from January 1, 2012 to October 31, 2012)

(i) Bilateral Trade

(in US \$ Million)

	Export	Import	Total	Growth % of Export	Growth % of Import
Canada's Trade with India	2,021	2,451	4,472	-2.9%	14.5%
Canada's Total Global Trade	380,060	387,112	767,172	1.5%	2.7%

(ii) Top 10 items of Export to India

S. No	Commodity	Period	Percentage Growth (%)	% Share in total Export
1.	07 - Edible Vegetables and Certain Roots and Tubers	Jan-Oct 2012	-18.5%	22.40%
2.	88 - Aircrafts and Spacecrafts	“	48.6%	10.43%
3.	27- Mineral Fuels, Mineral Oils, Bituminous Substances and Mineral Waxes	“	281.9%	7.99%
4.	31 - Fertilizers	“	-39.9%	7.52%
5.	71 - Pearls, Precious Stones or Metals, Coins and Jewellery	“	-18.7%	7.28%
6.	48 - Paper, Paperboard and Articles Made From These Materials	“	-47.4%	6.95%
7.	47 - Pulp of Wood and The Like; Waste and Scrap of Paper or Paperboard	“	77.1%	6.33%
8.	84 - Nuclear Reactors, Boilers, Machinery and Mechanical Appliances	“	-17.9%	5.43%
9.	26 -Ores, Slag and Ash	“	164.5%	4.33%
10.	72 - Iron and Steel	“	98%	4.14%

(iii) Top 10 items of Export to the World

S. No	Commodity	Period	Percentage Growth (%)	% Share in total Export
1.	27- Mineral Fuels, Mineral Oils, Bituminous Substances and Mineral Waxes	Jan-Oct 2012	1.3%	25.56%
2.	87-Motor Vehicles, Trailers, Bicycles, Motorcycles and Other Similar Vehicles	"	17.8%	13.38%
3.	84 -Nuclear Reactors, Boilers, Machinery and Mechanical Appliances	"	5.8%	7.25%
4.	71-Pearls, Precious Stones or Metals, Coins & Jewellery	"	-12.7%	5.08%
5.	85 -Electrical or Electronic Machinery and Equipment	"	-0.4%	3.33%
6.	39-Plastics & Articles Thereof	"	-1.6%	2.69%
7.	44-Wood and Articles of Wood (Incl. Wood Charcoal)	"	7.1%	2.20%
8.	88 -Aircrafts & Spacecrafts	"	4.7%	2.15%
9.	76 -Aluminum and Articles Thereof	"	-14.9%	1.90%
10.	48 - Paper, Paperboard and Articles Made From These Materials	"	-14.8%	1.88%

(iv) Top 10 items of Import from India**(in US \$ Million)**

S. No	Commodity	Period	Percentage Growth (%)	% Share in total Import
1.	29-Organic Chemicals (Including Vitamins, Alkaloids and Antibiotics)	Jan-Oct 2012	25.1%	12.40%
2.	73-Articles of Iron or Steel	"	60.5%	9.23%
3.	71-Pearls, Precious Stones or Metals, Coins and Jewellery	"	-1.5%	7.08%
4.	84 -Nuclear Reactors, Boilers, Machinery and Mechanical Appliances	"	17.3%	5.78%
5.	62-Woven Clothing and Articles of Apparel	"	-4.1%	5.68%
6.	30-Pharmaceutical Products	"	36.6%	5.35%
7.	27-Mineral Fuels, Mineral Oils, Bituminous Substances and Mineral Waxes	"	21.8%	4.61%
8.	63-Other Made-Up Textile Articles and Worn Clothing	"	27.3%	4.13%

9.	61-Knitted or Crocheted Clothing and Articles of Apparel	“	-27.9%	4.03%
10.	13-Lac, Gums, Resins and Other Vegetable Saps and Extracts	“	308.8%	3.35%

(v) Top 10 items of Import from the World

(in US \$ Million)

S. No	Commodity	Period	Percentage Growth (%)	% Share in total Import
1.	87-Motor Vehicles, Trailers, Bicycles, Motorcycles and Other Similar Vehicles	Jan-Oct 2012	10.1%	15.46%
2.	84-Nuclear Reactors, Boilers, Machinery and Mechanical Appliances	“	5.7%	14.64%
3.	27-Mineral Fuels, Mineral Oils, Bituminous Substances and Mineral Waxes	“	-4.1%	11.10%
4.	85-Electrical or Electronic Machinery and Equipment	“	0.5%	9.62%
5.	39-Plastics and Articles Thereof	“	4.5%	3.31%
6.	71-Pearls, Precious Stones or Metals, Coins and Jewellery	“	-15.0%	3.26%
7.	90-Optical, Medical , Photographic, Scientific and Technical Instrumentation	“	7.3%	2.89%
8.	73-Articles of Iron or Steel	“	12.9%	2.67%
9.	30-Pharmaceutical Products	“	-0.8%	2.67%
10.	94-Furniture, and Stuffed Furnishings; Lamps and Illuminated Signs; Prefabricated Buildings	“	10.7%	1.96%

(vi) Top 5 competitors of India's top 5 exports

1.	29 -Organic Chemicals (Including Vitamins, Alkaloids and Antibiotics)	United States, China, Ireland, Switzerland, Germany
2.	73-Articles of Iron or Steel	United States, China, Japan, Taiwan, Mexico
3.	71-Pearls, Precious Stones or Metals, Coins and Jewellery	United States, Peru, Argentina, United Kingdom (U.K.), Chile
4.	84 -Nuclear Reactors, Boilers, Machinery and Mechanical Appliances	United States, China, Mexico, Japan, Germany
5.	62 - Woven Clothing and Articles of Apparel	China, Bangladesh, United States, Vietnam, Mexico

(vii) Significant Trends

S. No	Details of significant trends	Analysis
	NA	NA

2. Important India related statements of commercial significance by political leaders, think tanks, chambers, associations etc.

On October 11th, The Honourable Joe Oliver, Canada's Minister of Natural Resources concluded his successful economic mission to India, where he met with top government officials and industry leaders to strengthen investment, innovation and partnerships with Canada in the natural resource sectors. "The Government of Canada recognizes that Canadian exports to India are vital to our future prosperity. We continue to achieve tremendous progress in trade, investment and scientific innovation," said Minister Oliver. "Our government is aggressively pursuing agreements with countries in the Asia-Pacific region to give Canadian businesses an opportunity to compete in the fastest-growing region in the world." The Minister's visit supports the Government of Canada's priority to increase market opportunities for the export of Canadian natural resources to create jobs, growth and long term prosperity. Canada is well positioned to help India meet its energy needs. The importance of strengthening our energy relationship with India is underscored by Canada's vast reserves of natural gas and its capacity to become a major exporter of liquefied natural gas.

Canada is working to finalize an agreement with India that will ease the export of uranium by companies such as Cameco Corp., Natural Resources Minister Joe Oliver said. The two countries signed a nuclear cooperation pact in June 2010 to enable Canada's nuclear industry to sell materials and equipment for civilian purposes to India. Canada has asked India to ensure exports can be traced, in line with standards met by countries such as the U.S. Canada and India are negotiating an "administrative" arrangement to address such issues, Minister Oliver said. "Our government is very keen on completing that arrangement and seeing it finalized," he said. "I'm hopeful that can in fact be done," he said, adding that Canada has met its obligations under international non-proliferation treaties. "The fundamentals are there," he said. "We have the resources they need, and they need a lot of resources." Canada and India started negotiations on a free-trade agreement in November 2010. Trade between the countries rose to almost C\$5.2 billion (\$5.3 billion) last year.

Canada's Natural Resources Minister Joe Oliver said uncertainty over tax and regulatory issues are major impediments in foreign investments in India. "Companies operating in foreign countries want certainty and predictability. It's important that those issues are addressed," the Minister said after giving a key note address on 'India's energy security: Canada, a partner of choice', at an event organised by FICCI. Addressing the industry he said some companies had raised concerns over fiscal and regulatory uncertainties but declined to name them. The minister's remark is important as the two countries are in advance stage of signing a free trade agreement and has already held sixth rounds of discussions. The two countries plan to sign the agreement by 2013," Canada's High Commissioner to India, Stewart G. Beck said.

Indo-Canada Chamber of Commerce (ICCC) launched its multicity, multi-sector trade mission to India on October 15th. Don Stephenson, Chief Trade Negotiator, Canada-India Comprehensive Economic Partnership Agreement informed the audience that Canada is committed to enhancing economic relations with India and is focused upon signing the Comprehensive Economic Partnership Agreement (CEPA) by 2013. Mr. Stephenson noted that India is an

important market for Canada because of its present size and future potential. The CEPA negotiations focus on goods and services, and have reached a stage where both sides have explained their positions to each other exhaustively, and now the process of agreement will begin. Mrs. Preeti Saran, Consul General of India in Toronto said the convention is a unique platform for the Indian Diaspora to come together and participate in India's development.

3. Market Access

a. Alerts on SPS/ TBT notifications, import procedures, export restrictions put in place; change in trade policy:

S. No	Notification no. and date	Details	Effective from
	None		

b. Alerts on Trade Defence Measures taken by respective country: (Special Safeguard, antidumping, CVD or Anti-subsidy)

S. No	Notification no. and date	Details of products/ sectors affected	Effective from
	None		

c. Feedback from major Indian industries/ other commercial concerns set up in Canada and Indian trade visitors to Canada

S. No	Name of business house	Activity sector	Trade barrier issues if any	General feedback
	N.A.	N.A.	N.A.	N.A.

d. Feedback on major trade fairs / BSM including Indian participation (whether or not supported by MAI funds):

S. No	Particulars of Trade Fair, dates etc.	Number of participants from India	List of large participants	Feedback received
	N.A.	N.A.	N.A.	N.A.

e. Feedback from local commercial visitors to trade fairs in India, including under BSM. Number of Business Visas issued:

S. No	Particulars of Trade Fair, dates etc.	No. of participants	List of large participants	No. of Business Visas issued	Feedback received
1.	N.A.	None	N.A.	430	None

4. Investment:

a. Opportunities for investments / assets on offer / major company divestment:

S. No	Particulars of the asset/ company	Contact details
1.	Western Potash's 2.8 billion Milestone Potash project in Saskatchewan	N.A.

b. Information on Tender Notices of Interest to Indian project exporters (USD 15 million & above) None

Information on tender notices of value less than USD 15 million can be accessed from www.merx.com

c. Information regarding upcoming major investments in India from Canada:

S. No	Particulars of the asset/ company	Sector of investment	Quantum of investment
1.	Indian Farmers Fertiliser Co-operative (IFFCO) plans to build a C\$1.2 billion nitrogen plant in Eastern Canada with a Canadian partner, La Coop federee.	Fertilizers	C\$ 1.2 billion

5. Details of activities carried out of Trade Promotion budget:

BE for 2012-13	RE for 2012-13	Amount utilized	Details of activity
Rs. 2,00,000	-	Nil	N.A.

6. Action taken on the previous JWG's, Joint Commissions, sub-commissions etc. (issues that Mission had to follow up with host government):

S. No	Details of JWG/ JEC	Action Point	Action Taken
	NA	NA	N.A.

7. Trade Queries for Imports / Exports

S. No	Enquiry originator	Product	Nature Import / Export	Action taken
1.	Radical Scientific Equipments Pvt. Ltd., Ambala	Microscopes and educational laboratory items	Export	Lists of importers of medical devices and microscopes sent
2.	Yagrdrasil Kolkatta, West Bengal	Ladies handbags and clutches and ceramic beaded door chains	Export	Lists of importers of handbags sent
3.	Sunbeam Exports Pathankot, Punjab	Galvanised Metal products	Export	Lists of importers of products requested sent

4.	B.T. Internationals Rajkot, Gujarat	Cotton bales, spices peanuts, spinning yarn, sesame seeds,	Export	Lists of importers of spices, sesame seeds and cotton sent
5.	Kailash Flour Mills Yamuna Nagar, Haryana	Wheat, soybean meal and spices	Export	Lists of importers of wheat, spices and soyabean sent
6.	VPS Rock Drill Bangalore, Karnataka	DTH Hammers & Button Bits	Export	Lists of mining, construction, and engineering companies sent
7.	Sabari Agro Products Krishnagiri Distt, Tamil Nadu	Spices, fruits and vegetables, coconut, non-basmati rice	Export	Lists of importers of spices, coconut and vegetables sent
8.	Asvibha International New Delhi	Metal scrap, Cement and aluminum ingots	Export	Lists of importers of metal scrap and cement sent
9.	Vevina Garments Jaipur, Rajasthan	Ladies garments	Export	Lists of importers of apparel sent

8. Any other issue of importance

Dr. R.B. Srivastava, Director, Defense Institute of High Altitude Research, led a 3 member delegation to Canada from October 7-9, 2012. The delegation visited the Green House & Processing Research Centre in Harrow, Ontario to study the specialized features and financial aspects of the centre and to propose appropriate specifications for the Hi-Tech Greenhouse at Defence Institute of High Altitude Research in Leh, India.

Mr. Som Mittal, President, NASSCOM, visited Toronto on October 18th en route to Montreal for participating in World Congress on Information Technology (WCIT). In Toronto, he spoke at a breakfast session organized by the Canada India Business Council and addressed a luncheon roundtable organized by the Indo-Canada Chamber of Commerce. A meeting with the NASSCOM chapter members in Canada was held in the Consulate to discuss the problem being faced by them in obtaining Canadian visa. He also had a meeting with the Ontario Deputy Minister of Economic Development and Innovation, Ms. Wendy Tilford and Dr. Ilse Treurnicht, CEO, MaRS Discovery District.

Hon'ble Meira Kumar, Speaker, Lok Sabha, led an Inter Parliamentary Union Delegation to Quebec City (Canada) from 21 to 26 October, 2012 to attend the 127th Assembly of the Inter-Parliamentary Union. She visited Toronto on October 27th and addressed the Indian diaspora at a dinner reception organized in her honor by the Consulate, the Indo-Canada Chamber of Commerce and Panorama India. The Speaker's delegation included M Jagannath, Ravi Shankar Prasad, PS Bajwa, Jose K Mani, Dr Mehboob Beg (MPs), T K Viswanathan, Secretary-General of the Lok Sabha and Shumsher K Sheriff, Secretary-General of the Rajya Sabha.

Mr. Ashok Kumar Nakra, Director, Department of Telecommunications, led a 3 member delegation to Toronto from October 25-28 to promote India Telecom 2012. The delegation gave presentations on the trends and issues facing the Indian telecom industry at a session organized by the Department of Foreign Affairs and International Trade. The session was

followed by one on one meetings between the delegation and selected telecom and I.T. companies.

Indian state-run exploration company Oil and Natural Gas Corp plans to approach Marathon Oil about buying half of its 20% stake in the Athabasca Oil Sands Project in Canada, two sources with knowledge of the matter said. ONGC Videsh Ltd, the overseas investment arm of ONGC, tried last year to acquire a stake in the Shell-operated 255,000 barrel-a-day mining and synthetic crude processing operation, but the deal did not materialise, the sources said. The Indian government has told state firms to secure energy assets overseas as the world's No. 4 oil importer looks for supplies to power its \$2 trillion economy. Shell owns 60 percent of the Athabasca project, which includes the Muskeg River and Jackpine mines, according to Shell Canada's website. Marathon and Chevron each own 20%. The Muskeg River mine's current production capacity is 155,000 barrels per day (bpd), while the Jackpine mine has a capacity of 100,000 barrels per day, it said. Source: Reuters

A consortium of government oil companies led by ONGC Videsh Ltd. (OVL), the foreign arm of Oil and Natural Gas Corp Ltd, is among the three groups shortlisted by US energy giant ConocoPhillips for a proposed stake sale in six Canadian oil sands assets. OVL, along with Indian Oil Corp Ltd. and Oil India Ltd. had recently placed a \$5-billion bid for buying the stake in Alberta oil-sands assets. The Houston-based ConocoPhillips is selling up to 50% of its oil-sand reserves in Alberta. With an aim to offset its declining output at north and south Sudans and the crisis-hit Syria, OVL had last month bought US energy firm Hess Corp's stake in the Azeri, Chirag and Guneshli (AGC) group of oil fields in Azerbaijan for \$1 billion. ONGC had signed a memorandum of understanding with ConocoPhillips early this year for cooperation in exploration and development of shale resources in India, North America and elsewhere, besides deep water opportunities off the eastern coast of India. Source: Rediff Business News

A Canadian company has proposed to build USD 5 billion liquefied natural gas export terminal in Nova Scotia to export fuel to India and other countries, media reported. The President of Pieridae Energy Canada, Alfred Sorensen, said that he was looking for sources of gas that would be cooled, liquefied and exported by ship from the Guysborough County community of Goldboro, about 200 kms northeast of Halifax'. Alfred Sorensen, who formed the company 18 months ago, said his proposal calls for the storage and export of five million tonnes of liquefied natural gas per year. The project could cost close to USD 5 billion and employ about 1,500 during its construction phase, Sorensen said. About 100 workers would be needed for its operation, he said. It could proceed in 2018, but must still clear an environmental assessment, secure additional customers and find financing partners. Source: Times of India

Reliance Industries Ltd , owner of the world's biggest refining complex, has imported its first parcel of about 320,000 barrels of Canadian heavy oil this month, sources with knowledge of the development said, becoming the first Indian refiner to do so. Reliance's two advanced refineries in western Gujarat state can together process 1.2 million barrels per day (bpd) of oil-about 28 percent of the country's overall refining capacity. The complexity of these plants allows the refiner to continuously diversify its crude slate by testing new grades and improve refining margins. Reliance processed eight new crudes for the first time in the last fiscal year ending March 31, as it always looks for economical feedstock, the company said in its annual report for 2011/12. Source: Reuters

Vancouver-based Westport Innovations Inc. announced an agreement with Tata Motors, an India-based automobile company, to develop an engine for light- and medium-duty trucks and

buses. Commercialization is expected upon successful completion of the development phase, with Westport supplying key natural gas engine components based on in-development proprietary technology. Westport is a global supplier of proprietary technology that allows engines to operate on clean-burning fuels such as compressed natural gas, liquefied natural gas, hydrogen, and renewable natural gas. Source: Westport Innovations Inc. Press Release

India's Rashtriya Chemicals and Fertilizers (RCFL) is considering increasing its investments and taking majority control in the proposed joint venture (JV) with Canada's Western Potash to develop the \$2.8-billion Milestone potash project, in Saskatchewan. "A higher investment could be put on the table by RCFL to become the favored and majority partner of Western Potash in the Milestone project since the Canadian potash company had other suitors," an official in the Indian Department of Chemicals and Fertilizers said. "RCFL, in ongoing talks with Western Potash, has committed an investment of \$1-billion. But this would make RCFL the junior partner in the JV. Western Potash has shown a willingness to part with a higher equity stake to foreign investors, and RCFL would follow this up, aiming to conclude a deal before current year-end," the official said. Source: Mining Weekly

Canada-based Rotman School of Management is planning to forge new partnerships with both corporates and educational institutes for their Rotman Initiative for Women in Business. Beatrix Dart, Associate Dean of Executive Degree Programmes and Executive Director of the Rotman Initiative for Women in Business said that the school was looking to cater to the needs of the women in Indian corporations. Rotman Initiative for Women in Business offers programs for women at every stage of their career, including Business Edge, a program for internationally trained professionals in Canada. Dart informed that Rotman School of Management was trying to get the programmes to India and customise them to suit the Indian needs. The Toronto-headquartered management school will be announcing a partnership with an Indian B-School as a part of this initiative, helping corporates to increase and maintain their gender diversity ratios.

Source: Business Standard

The aerospace division of Montreal-based plane and train builder Bombardier, said a repair shop in New Delhi operated by current partner Air Works has been named a line maintenance facility for Challenger 604, Challenger 605, Global Express and Global Express XRS business jets. It will complement Air Works' centre in Mumbai, which has been part of Bombardier's authorized service facility network since 2008. The newly authorized New Delhi facility at Indira Gandhi International Airport, features an 840-square-metre maintenance hangar. "Our long-standing relationship with Air Works and their commitment to excellence make them a perfect fit for the needs of Bombardier operators in the region," said Bombardier customer services spokesman Eric Martel. Air Works has provided maintenance services for business aviation for more than 60 years and features maintenance professionals across 14 locations in India.

Source: Montreal Gazette

The Indian Institute of Technology, Bombay, has signed memoranda of understanding (MoUs) with three Canadian universities-Ryerson, the University of Toronto and the University of Waterloo. The MoUs were signed during the visit of a delegation from the IIT Bombay to Toronto. "We met with presidents of five universities and signed three memorandums of understanding," said IIT Bombay Director Devang Khakhar who led the delegation that also included Dr. Ravi Sinha, Dean (Alumni and Corporate Relations), Dr Deepak Pathak and Subrao M. Nilekani, Chair Professor at the IIT. The presidents of all the five universities expressed interest in working with India and we are looking forward to formalizing cooperation arrangements with them," said Dr Khakhar. IIT Bombay has already signed MoUs with three

other Canadian universities-McMaster University, York University and the University of Alberta.

Source: News East West
