

**Consulate General of India
Toronto**

No. Tor/Com/201/1/2013

May 16, 2013

Report for March 1, 2013 to March 31, 2013

**1. Trends in Bilateral Trade:
(USD million, from January 1, 2013 to March 31, 2013)**

(i) Bilateral Trade

(in US \$ Million)

	Export	Import	Total	Growth % of Export	Growth % of Import
Canada's Trade with India	543.32	647.58	1,190.90	20.1%	-20.6%
Canada's Total Global Trade	113,381	112,024	225,405	-0.8%	-1.4%

(ii) Top 10 items of Export to India

S. No	Commodity	Period	Percentage Growth (%)	% Share in total Export
1.	07 - Edible Vegetables and Certain Roots and Tubers	Jan 1- March 31	275.5%	26.74%
2.	88 - Aircrafts and Spacecrafts	"	161.2%	12.50%
3.	48 - Paper, Paperboard and Articles Made From These Materials	"	26.9%	6.70%
4.	47 - Pulp of Wood and The Like; Waste and Scrap of Paper or Paperboard	"	-5.0%	5.73%
5.	84 - Nuclear Reactors, Boilers, Machinery and Mechanical Appliances	"	10.9%	3.02%
6.	31 - Fertilizers	"	-3.6%	2.69%
7.	71 - Pearls, Precious Stones or Metals, Coins and Jewellery	"	-57.1%	2.56%
8.	72 - Iron and Steel	"	24.6%	2.27%
9.	27 - Mineral Fuels, Mineral Oils, Bituminous Substances and Mineral Waxes	"	1.3%	1.93%
10.	85 - Electrical or Electronic Machinery and Equipment	"	-15.9%	1.86%

(iii) Top 10 items of Export to the World

S. No	Commodity	Period	Percentage Growth (%)	% Share in total Export
1.	27- Mineral Fuels, Mineral Oils, Bituminous Substances and Mineral Waxes	Jan 1- March 31	-1.2%	26.74%
2.	87-Motor Vehicles, Trailers, Bicycles, Motorcycles and Other Similar Vehicles	"	-4.6%	12.50%
3.	84 -Nuclear Reactors, Boilers, Machinery and Mechanical Appliances	"	-8.1%	6.70%
4.	71-Pearls, Precious Stones or Metals, Coins & Jewellery	"	1.6%	5.73%
5.	85 -Electrical or Electronic Machinery and Equipment	"	-11.7%	3.02%
6.	39-Plastics & Articles Thereof	"	-1.4%	2.69%
7.	44-Wood and Articles of Wood (Incl. Wood Charcoal)	"	30.4%	2.56%
8.	88 -Aircrafts & Spacecrafts	"	19.9%	2.27%
9.	76 -Aluminum and Articles	"	-5.6%	1.93%
10.	48 - Paper, Paperboard and Articles Made From These Materials	"	-0.7%	1.86%

(iv) Top 10 items of Import from India

S. No	Commodity	Period	Percentage Growth (%)	% Share in total Import
1.	29-Organic Chemicals (Including Vitamins, Alkaloids and Antibiotics)	Jan 1- March 31	-26.9%	9.64%
2.	84 -Nuclear Reactors, Boilers, Machinery and Mechanical Appliances	"	40.3%	9.03%
3.	73-Articles of Iron or Steel	"	-29.2%	7.97%
4.	62-Woven Clothing and Articles of Apparel	"	-1.5%	7.74%
5.	71-Pearls, Precious Stones or Metals, Coins and Jewellery	"	6.1%	7.08%
6.	30-Pharmaceutical Products	"	-24.3%	5.68%
7.	61-Knitted or Crocheted Clothing & Articles of Apparel	"	-5.4%	5.03%
8.	63-Other Made-Up Textile Articles and Worn Clothing	"	10.1%	5.00%
9.	85 - Electrical or Electronic Machinery and Equipment	"	44.5%	3.07%

(in US \$ Million)

10.	87 - Motor Vehicles, Trailers, Bicycles, Motorcycles and Other Similar Vehicles	“	-32.2%	3.00%
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(v) Top 10 items of Import from the World

(in US \$ Million)

S. No	Commodity	Period	Percentage Growth (%)	% Share in total Import
1.	87-Motor Vehicles, Trailers, Bicycles, Motorcycles and Other Similar Vehicles	Jan 1- March 31	-1.1%	15.61%
2.	84-Nuclear Reactors, Boilers, Machinery and Mechanical Appliances	“	-4.1%	14.23%
3.	27-Mineral Fuels, Mineral Oils, Bituminous Substances and Mineral Waxes	“	-2.3%	11.57%
4.	85-Electrical or Electronic Machinery and Equipment	“	-5.3%	8.92%
5.	71-Pearls, Precious Stones or Metals, Coins & Jewellery	“	-2.6%	3.34%
6.	39-Plastics and Articles Thereof	“	-0.8%	3.26%
7.	90-Optical, Medical , Photographic, Scientific and Technical Instrumentation	“	-4.0%	2.93%
8.	30-Pharmaceutical Products	“	-4.1%	2.72%
9.	73-Articles of Iron or Steel	“	-7.6%	2.54%
10.	94 - Furniture, and Stuffed Furnishings; Lamps and Illuminated Signs; Prefabricated Buildings	“	0.2%	1.94%

(vi) Top 5 competitors of India's top 5 exports

1.	29-Organic Chemicals (Including Vitamins, Alkaloids and Antibiotics)	United States, France (incl. Monaco, French Antilles), Ireland, China, Germany
2.	84 -Nuclear Reactors, Boilers, Machinery and Mechanical Appliances	United States, China, Mexico, Germany, Japan
3.	73-Articles of Iron or Steel	United States, China, Mexico, Japan, Taiwan
4.	62-Woven Clothing and Articles of Apparel	China, Bangladesh, United States, Vietnam, Mexico
5.	71-Pearls, Precious Stones or Metals, Coins and Jewellery	United States, Peru, Argentina, Dominican Republic, Egypt

(vii) Significant Trends

S. No	Details of significant trends	Analysis
	NA	NA

2. Important India related statements of commercial significance by political leaders, think tanks, chambers, associations etc.

Canada is keen on investing in joint projects with India especially in tourism, agriculture, IT and education sectors. On March 14th at a meeting with a multi-sectoral gathering organised by Indian Chamber of Commerce (ICC) a delegation of Commonwealth Parliamentary Association (CPA), which included some senators and MPs of Canadian Parliament, said the size of trade between the two countries had grown to 5.2 billion dollars last year from 1.75 billion dollars in 2010. "By 2015, this (trade between the two countries) is expected to touch 15 billion dollars, a target set by the Canadian Prime Minister," Russel Hiebert, MP, said. There was immense scope of widening ties in education and agriculture sectors between India and Canada, he said. The opportunity in education sector lay in the fact that in India 500 million people are under 25 years of age and to cope up with the added demand of quality education it needs another 1,000 universities for which the two countries could collaborate. There was scope of partnership between the two countries in the agriculture sector as 24 per cent of pulses consumed in India are grown in Canada. Source: Press Trust of India

On March 12th, the Vancouver Board of Trade held the British Columbia-India Global Business Forum. In her welcome note to participants, Premier Christy Clark explained that a top priority is "strengthening our existing partnerships and creating a business-friendly environment in which organizations from both India and B.C. can flourish." But there is a major barrier to creating such an environment: The lack of direct air travel between our two countries. There is a lot of emphasis at both the federal and provincial levels about the potential for increased trade and investment between Canada and India. Both Premier Christy Clark and Prime Minister Stephen Harper have visited India during the past 18 months, and negotiations are underway for a Comprehensive Economic Partnership Agreement between the two countries. However, without convenient options for direct air travel, I am skeptical that we will see the kinds of increases that our leaders are hoping for. By YVR (Vancouver International Airport) estimates, in 2012 there were 170,000 passengers flying to and from India, with about 150,000 of these to and from Delhi. However, passenger traffic to India has doubled in the past decade and will continue on this upward trend. Source: Vancouver Sun

This year a strong build up campaign and large number of road shows are expected to woo Indian tourists to Canada. "We are giving a big push to the focus to attract all sections of Indians, especially the burgeoning middle class to travel to Canada," the Minister of State for Small Business and Tourism, Maxime Bernier who was in India recently said. Canada has extended a liberal visa policy towards India and had issued nearly 1.30 lakh visas to visiting Indian tourists in 2012. "We are organising various road shows, meeting a lot of people connected with the travel world and now nearly 68 flights connect India with Canada every week which was something exceptional. We are also looking towards students as potential messengers of goodwill who want to study in Canada. We are looking at signing formally a memorandum of understanding (MoU) with the Indian Tourism Ministry for cooperation in various sectors and students could be the possible focus of this MoU," he added. Source: The Hindu

Canadian Foreign Affairs Minister John Baird said Canada and India are natural allies as their national interests complement one another. Attending a roundtable with the Indo-Canadian community with his Parliamentary Secretary Deepak Obhrai in Brampton recently, he said, "Canada and India have longstanding bilateral relations, built upon shared traditions of democracy, pluralism and strong interpersonal connections." He said Canada was keen to deepen cooperation with India in many areas, including infrastructure, energy, food, education,

science and technology. Mr. Baird said energy, science and technology, education and research were the areas of priority for the two countries. "Energy will be a big part of our relationship with India," according to Mr. Baird. More than 85 Indo-Canadian business and community leaders participated in the roundtable. They discussed the state of Canada-India bilateral relations, and the prospects of increasing economic and people-to-people ties. Source: News East West

3. Market Access

a. Alerts on SPS/ TBT notifications, import procedures, export restrictions put in place; change in trade policy:

S. No	Notification no. and date	Details	Effective from
	None		

b. Alerts on Trade Defence Measures taken by respective country: (Special Safeguard, antidumping, CVD or Anti-subsidy)

S. No	Notification no. and date	Details of products/ sectors affected	Effective from
	None		

c. Feedback from major Indian industries/ other commercial concerns set up in Canada and Indian trade visitors to Canada

S. No	Name of business house	Activity sector	Trade barrier issues if any	General feedback
	N.A.	N.A.	N.A.	N.A.

d. Feedback on major trade fairs / BSM including Indian participation (whether or not supported by MAI funds):

S. No	Particulars of Trade Fair, dates etc.	Number of participants from India	List of large participants	Feedback received
1.	Prospectors and Developers Association of Canada Convention 2013 March 3-6, Toronto	27	N.A.	N.A.
2.	Canadian Restaurant and Foodservices Association Show 2013, March 3-5, Toronto	2	N.A.	N.A.

e. Feedback from local commercial visitors to trade fairs in India, including under BSM. Number of Business Visas issued:

S. No	Particulars of Trade Fair, dates etc.	No. of participants	List of large participants	No. of Business Visas issued	Feedback received
1.	Canada Food Festival, March 22-30, Mumbai	5	N.A.	Total 216	None

4. Investment:

a. Opportunities for investments / assets on offer / major company divestment:

S. No	Particulars of the asset/ company	Contact details
	N.A.	N.A.

b. Information on Tender Notices of Interest to Indian project exporters (USD 15 million & above) None

Information on tender notices of value less than USD 15 million can be accessed from www.merx.com

c. Information regarding upcoming major investments in India from Canada:

S. No	Particulars of the asset/ company	Sector of investment	Quantum of investment
1.	Vancouver-based Minaean Intl. Corporations' wholly-owned subsidiary operating in India, Minaean Habitat (India) Pvt. Ltd., has been awarded a contract by National Thermal Power Corp. (NTPC) to construct staff quarters for its thermal power plant under construction at Solapur in Maharashtra, India. The total value of this contract is C\$900,000. NTPC is a power company in India. Minaean International Corp. is a light gauge steel construction company.	Infrastructure	C\$ 900,000

5. Details of activities carried out of Trade Promotion budget:

BE for 2012-13	RE for 2012-13	Amount utilized	Details of activity
Rs. 2,00,000	Rs. 1,25,000	Nil	N.A.

6. Action taken on the previous JWG's, Joint Commissions, sub-commissions etc. (issues that Mission had to follow up with host government):

S. No	Details of JWG/ JEC	Action Point	Action Taken
1.	5 th JWG Meeting between Ministry of Mines, Government of India and Ontario Ministry of Northern Development and Mines on 6 th March 2013, Toronto	N.A.	N.A.

7. Trade Queries for Imports / Exports

S. No	Enquiry originator	Product	Nature Import / Export	Action taken
1.	Meera Fibretek Pvt. Ltd. Hyderabad	"Pultruded" Fiber Reinforced Polymer (FRP) Composites including FRP Cable Trays, FRP Gratings and FRP Stair Treads	Export	Lists of importers of products requested sent
2.	SPL Plast Pvt. Ltd. Ahmedabad, Gujarat	BPA Free and Poly-carbonate Sports Water Bottles.	Export	Lists of importers of products requested sent
3.	Sangmeshwar International (P) Ltd. Delhi	Laboratory and Scientific Equipments	Export	Lists of importers of products requested sent
4.	Sarvadhara Trading Pvt. Ltd. Ahmedabad, Gujarat	Aluminum Finished Products and Agricultural and Gardening Tools, Hand Tools, Cutting Tools, Drill Machines Precision Engineering Tools	Export	Lists of importers of products requested sent
5.	Shrihari International Madurai, Tamil Nadu	Agri-products (fruits, vegetables, spices etc.	Export	Lists of importers of products requested sent
6.	Subramani International Coimbatore, Tamil Nadu	Agricultural products and spices, fruits, vegetables and herbal products	Export	Lists of importers of products requested sent
7.	Sri Sai Exports Delhi	100% hand crocheted home furnishings and garments	Export	Lists of importers of products requested sent
8.	Assure Den 32 Pvt. Ltd. Mumbai	Dental products	Export	Lists of importers of products requested sent
9.	Medibher Pharmaceuticals Goa	Bulk drugs, generic drugs, pharmaceutical	Export	Lists of importers of products

		drugs & intermediates		requested sent
10.	Triz Ventures Ltd. Rajkot	Clover seeds and clover grass pale	Export	Lists of importers of products requested sent

8. Any other issue of importance

Shri R. H. Khwaja, Secretary, Ministry of Mines, led a 27-member delegation to Toronto from March 2-7, 2013 to attend Prospectors and Developers Association of Canada (PDAC) Convention – 2013. The delegation included Dr. C. B. S. Venkataramana, Additional Secretary, Department of Atomic Energy, Shri D. S. Mishra, Joint Secretary, Ministry of Mines, and Shri D. Sreenivasulu, Principal Secretary (Mines), Government of Andhra Pradesh, besides representatives from GSI, Indian Bureau of Mines (IBM), NALCO, HCL, MECL, D/o Atomic Energy, SAIL, NMDC, FIMI, FICCI, Tata Steel, Rio Tinto, Data Code, Mira Exploration and Ernst & Young. March 5th was celebrated as India Day at PDAC. A 3-hour session of presentations followed by reception was the highlight of the India Day. The First Steering Committee Meeting as a follow up of Canada-India MOU on Co-operation in Earth Sciences and Mining and the 5th JWG Meeting between India and Ontario were also held on the sidelines. Meetings with Saskatchewan Research Council (SRC) and Saskatchewan Ministry of Economy also took place. Receptions in the honour of Indian delegation were also hosted by organisations like Borden Ladner Gervais (BLG) and Toronto Stock Exchange (TSX), Canada-India Business Council (C-IBC), Indo-Canada Chamber of Commerce (I-CCC). Rio Tinto organised a breakfast session and Process Research Ortech a luncheon meeting with the delegation.

APEDA (Agricultural and Processed Food Products Export Development Authority) participated in the recently concluded CRFA Show from March 3-5. Mr. Vinod Kaul, Deputy General Manager, APEDA and Mr. Ajit Kumar from the Ministry of Commerce coordinated participation at the show. Representatives from Nirvana Biosys India, Deep Canada Inc. and KRBL Ltd. displayed their products and conducted sampling as well. A large number of people visited the booth and there was great interest among them about Indian wines and food products.

The High Commission of Canada, Department of Foreign Affairs and International Trade, Ontario International Marketing Centre (India), and Investissement Québec collaboratively organized an Indian Entrepreneurship Ecosystem Mission to Canada from March 4 - 8, 2013. The objectives of the Mission were to raise awareness of Indian opportunities for Canadian startups, provide an overview of the Indian innovation ecosystem to Canadian stakeholders, as well as to encourage collaboration between Indian and Canadian startups/entrepreneurs & between support and acceleration structures-creating a platform for continuous and periodic conversations between stakeholders in the innovation and entrepreneurial ecosystems in both countries. The Mission visited three key centres of entrepreneurship in Montréal, Toronto and Waterloo.

The India-Canada Centre for Innovative Multidisciplinary Partnerships to Accelerate Community Transformation and Sustainability (IC-IMPACTS), a \$30-million partnership among three Canadian universities and 11 leading institutions and state and industry partners in India to tackle urgent issues in both countries was officially launched on March 13 at University of British Columbia's Vancouver campus. The Canadian launch event was attended by Presidents of UBC and the University of Alberta and Associate Vice President, Research of the University of Toronto. Prof. Nemkumar Banthia, UBC civil engineering professor and CEO of IC-IMPACTS, provided an overview of the team's plan to improve water safety, disease prevention and

treatment and the development of safe and sustainable civil infrastructure. Through the development, deployment and commercialization of new technologies, and the training and exchange of students and researchers, IC-IMPACTS is expected to generate economic benefits for both nations while building research capacity and solving issues of importance to both countries. It will also support new technology spinoffs and the training of more than 700 students and researchers. Source: IC-Impacts

Students from across Canada had an opportunity to engage in open discussion with academics, entrepreneurs, and parliamentarians invested in enhancing relations between Canada and India as the École des Hautes Études commerciales de Montréal, Canada's oldest management school, teamed up with the Canada-India Business Council and the Shastri Indo-Canadian Institute to host the first "Doing Business in India Global Business Forum" on March 1. Federal and provincial stakeholders were present, including representatives from the Parliament of Canada and Québec's Ministry of Bilateral Affairs, International Relations, La Francophonie and External Trade. The global business forum highlighted the Government of Canada's commitment to strengthening Canada-India bilateral relations. "A global economy and a global education, that's what this conference is all about. The conservative government has put a priority on increasing cultural and trade relations with India; and Canadians agree that this move will benefit our economy and our people," said Senator Seth during her opening speech.

Source: www.johncarmichael.ca

Natural Resources Minister Joe Oliver has said the country must develop other markets beyond the US for its high-emitting tar sands oil. "We want to nurture our relationship with the United States but we know that it will be inadequate for all our oil production, and so we need to move west to the Asia-Pacific market, particularly to China," he said. "Going east would bring us closer to India." The decision on the Keystone XL pipeline, which would transport the fuel to the US, has been bogged down in red tape and controversy but a decision from the US State Department is due in the coming months. Pipelines to shift the oil to ports on the west coast and for shipping to Asia have met fierce resistance from a number of groups including indigenous people. Source: rtcc.org

With two newly-opened British Columbia Trade and Investment offices in Chandigarh and Mumbai, a Global Business Forum focused on British Columbia and India business and investment opportunities, and next month's Times of India Film Awards in Vancouver, British Columbia is cementing an already strong cultural and business relationship with India. British Columbia has longstanding ties to India, both culturally and through investment and trade partnerships. Trade between British Columbia and India is growing and Indian investment in British Columbia has increased steadily in recent years, particularly in the information technology and software sectors. As one of the fastest growing markets in the world, India's middle class is expected to grow to 583 million in the next 15 years from just 50 million today. This growth will unleash enormous buying potential, much of which will be met by global imports. Each year several thousand immigrants arrive from India to make their home in British Columbia, and with a growing number of Vancouver-area residents speaking either Punjabi or Hindi at home -nearly 140,000 were reported in Canada's 2011 census-British Columbia offers a welcoming environment for Indian business and investment, and the province is already feeling the economic impact of India's burgeoning middle class. In 2012, British Columbia's exports to India increased by 60 per cent compared to 2011. Source: Trade and Invest British Columbia

Tata Steel Limited (Tata Steel), through its subsidiary Tata Steel Minerals Canada Limited (TSMC), has entered into a framework arrangement with Labrador Iron Mines Holdings Limited (LIM) to establish a strategic relationship between TSMC and LIM whereby the two companies have agreed to co-operate with each other in various aspects of their respective iron ore operations in the Labrador Trough. The Labrador Trough is a 1,100-kilometre long, 160-kilometre wide iron ore bed in the Labrador-Quebec region in Canada. LIM shall transfer to TSMC its 51% interest in the Howse deposit, which is estimated to contain 28 million tonnes of iron ore resources. Additionally, the strategic relationship will include multi-part co-operation agreements in areas of logistics; various ancillary mutual support and potential off-take arrangements, including development of a rail line that will pass through LIM's rail yard facilities and connect TSMC's processing plant with the main rail line; and further exploration of the Howse deposit. In consideration of all of the above, LIM shall receive up to C\$30 million.

Source: Tata Steel Press Release

"Canada is turning out to be an important market for us; we plan to invest much more here than in the past," said Mr. Azim Premji, Chairman of Bangalore-based Wipro Ltd., Mr. Premji outlined plans to build a larger client base in Canada, particularly in the resource industry for which Wipro, elsewhere in the world, is a major provider of IT services. Calgary is a key focus of these efforts. "We have a lot of clients and potential clients here," he said. What Wipro is selling is a more nuanced version of the classic offshore-outsourcing model, whereby clients' computer functions are shipped off to low-wage technical workers in places like Bangalore or Manila. Wipro does a lot of that, certainly, but Mr. Premji says he intends to increase its Canadian work force, now at 650 people, by hiring more people here. To that end, he intends to be an aggressive recruiter of technical talent at Canadian universities. Wipro in Canada will take university recruits and send them to India for six months, including three months of technical training and another three months of job experience working with other Wipro employees before they return to Canada. Source: Globe and Mail

This year a strong build up campaign and large number of road shows are expected to woo Indian tourists to Canada. "We are giving a big push to the focus to attract all sections of Indians, especially the burgeoning middle class to travel to Canada," the Minister of State for Small Business and Tourism, Maxime Bernier who was in India recently said. Canada has extended a liberal visa policy towards India and had issued nearly 1.30 lakh visas to visiting Indian tourists in 2012. "We are organising various road shows, meeting a lot of people connected with the travel world and now nearly 68 flights connect India with Canada every week which was something exceptional. We are also looking towards students as potential messengers of goodwill who want to study in Canada. We are looking at signing formally a memorandum of understanding (MoU) with the Indian Tourism Ministry for cooperation in various sectors and students could be the possible focus of this MoU," he added. Source: The Hindu

It was reported Alberta's International Affairs Minister will soon announce that his province will go the other direction, taking its business to South Asia in the form of the creation of two new economic development offices, including one in India. Meanwhile, as part of Alberta's new global strategy, the province plans to open new offices in India and Singapore, International Affairs Minister Cal Dallas is expected to announce next month, says a story from Postmedia News. Funding for the Alberta ministry jumped by \$5 million in the budget released March 7, making it one of just six provincial government departments to see increases. The department has a \$37-million budget for 2013, up from \$32 million in 2012. The focus of the international strategy is on expanding market access for Alberta resources, Dallas said, along with

connecting Alberta businesses with opportunities abroad and attracting new investment to the province. Alberta already has 10 foreign offices around the world, including Beijing, Germany, Hong Kong, Japan, Korea, Mexico, Shanghai, Taiwan, the United Kingdom and in Washington, D.C. The Asian offices are overseen by Alberta Asia representative Gary Mar in Hong Kong.

Source: Vancouver Desi