



**Federation of Indian Micro & Small and Medium Enterprises
(China Office)**

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Services

1. Buyer / Seller Services

- a. **Seller Search** – FISME China Chapter will help Indian SME's (Mainly FISME Member Organisations) to search for Verified Sellers in China for the Product required.
- b. **Buyer Search** – it is a tough and competitive market, but still there are companies in India who are selling their products in china as it has a big market. FISME China Chapter can help Indian Companies to access the Chinese market by searching for verified customers of their products & Services.
- c. **One-on-one Meetings (With Chinese Suppliers)** – FISME China Chapter can be used to do one to one buyer seller meetings for Indian Companies. These Meetings can be arranged from India by Prior Appointments.
- d. **Industrial Visit to Chinese Suppliers with Indian Buyers** – FISME China Chapter Representative will arrange Visits to Chinese Suppliers with Indian Buyers. These Meetings can be arranged from India by Prior Appointments.
- e. **Pre-qualification of Vendors** – FISME China Chapter Can do vendor Audits on behalf of the FISME Members in India for Quality & Systems.

2. Quality Inspection & Forwarding

- a. **Quality Inspections** – FISME China Chapter Can do Quality Audits for Every Lot Exported out of China for our Indian Member Companies.
- b. **Export & Forwarding Services** – FISME China Chapter can take help of M/s. Autolite Shanghai Trading Company Limited, which has the Export Licence and is a trading company in Shanghai for exporting products from China to India. This can help Indian Companies in Safety of Monetary transactions.

3. Inbound & Outbound Delegations

- a. **Inbound (India to China) Delegations** – FISME China Chapter will act as a facilitator to FISME India Operations in arranging meetings with Chinese Businessmen, Indian Embassy, Chinese Trade & Government Bodies. China Chapter will also facilitate in arranging boarding, lodging and traveling facilities.
- b. **Outbound (China to India) Delegations** - FISME China Chapter will also act as facilitator to Chinese importers and exporters

for arranging visits to India for meeting with potential partners in business. FISME India office will make arrangements for meeting with Indian businessmen, trade bodies, Government agencies, lodging and travel arrangements.

Contact:

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